Advanced Professional Practice
Seminar Spring 2018
Graduate School of Architecture Planning and Preservation
Columbia University
By Adjunct Professor Robert F. Herrmann

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Summary

Below is a summary of the content of each class as planned for this Spring semester. Also included is a list of confirmed guests.

Guest speakers include: Lise Anne Couture from Asymptote Architecture; Vishaan Chakrabarti from PAU; LeAnn Shelton, Director of Business and Legal Affairs, Rockwell Group; Susan Strauss, consultant to architecture firms and formerly an Associate Partner at Ennead Architects; Rosa Maria Colina, Vice President, Design and Construction of Related Companies; and Jennifer Stone, Partner and Kurt Glauber, Senior Associate, Robert A.M. Stern Architects. Construction team members from Yale University and Related Companies will bring their real life experiences involving recent construction projects to the classroom.

The class will be led by Robert F. Herrmann, partner at the law firm Menaker and Herrmann LLP and lead author of Law for Architects: What You Need to Know published by W.W. Norton in 2012.

The class will investigate a range of design, legal and construction problems. A number of the classes will involve students assuming the roles of the various parties involved in the construction process.

Dates of the classes and content are subject to change.

Class 1: January 18, 2018

Agreement and Fees - Owner/Architect
With Hope Plasha, Attorney at Patterson Belknap & Webb
Students will be given a one-page description of a hypothetical mixed use residential/commercial tower
project with a list of issues that the architect and owner will want to address in an agreement. They will also get a standard AIA B101 agreement between owner and architect which contain the provisions the owner and architect will negotiate. Using a debate format, the class will discuss and review the issues with the goal of negotiating an agreement on selected topics. The goal would be for the students to develop a better understanding of the issues that often come up in a negotiation and hopefully some understanding of ways to compromise and minimize risks in order to reach a resolution and a signed contract.

**Class 2: January 25, 2018**  
**Managing Risk During Design and Construction - Architect/Developer/Contractor**  
*With Paul Frederickson, Associate, SHoP Architecture*

This class will address a series of design and construction problems. The students will be divided into groups and provided design and construction problems commonly encountered in the “real world.” The students will be given the problems before the class and they will be expected to come prepared to discuss and debate. The students will then discuss how the problems could have been avoided and how they could have been handled once they arose. Accompanying that discussion will be a series of slides that show contract terms, common construction issues and other notes that relate to the particular problem under discussion. Paul Fredrickson from SHoP will lend his real world perspective to this discussion.

**Class 3: February 1, 2018**  
**Intellectual Property – Copyright and Trademark**  
*With Cheryl Davis, General Counsel, The Author’s Guild*

The students will receive an introduction to intellectual property principles, and how they relate to different areas of the design profession. The students will be given a series of examples to provide opportunities for them to review and assess the designer’s rights, with an eye toward figuring out how best to protect and exploit these rights. Accompanying this discussion will be a series of slides highlighting potential contract and licensing terms.

**Class 4: February 8, 2018**  
**Urban Architecture and Advocacy**  
*With Vishaan Chakrabarti, Principal of PAU*

The discussion with architect Vishaan Chakrabarti, Founder of Practice for Architecture and Urbanism (PAU), will focus on the creation of a new firm based on a specific mission around urban architecture and advocacy. Recent examples of their work include a proposal for Penn Station featured in the New York Times and a joint proposal for networked public space. Chakrabarti will discuss this and other work, including the formation of his architecture firm dedicated to the practice of urbanism and architecture.

**Class 5 February 15, 2018**  
**Collaborative Problem Solving: Lessons and 'True' Stories' from the Construction of Yale’s University’s New Residential Colleges**  
Representatives of the architect (Jennifer Stone and Kurt Glauber from Robert A.M. Stern Architects), owner (John Olson, Yale University’s Project Manager) and construction manager (Andrew Schiff, Senior Project Manager for Dimeo Construction) involved with the design and construction of the two new residential colleges at Yale University will share with the students issues they encountered during design
and construction and how, through a collaborative process, they reached resolution. The students will have
the opportunity to share their views on how these issues should have been addressed.

**Class 6: February 22, 2018**

**Business Development and Marketing – Architect /Marketing/Branding**

**With LeAnn Shelton, Director of Legal and Business Affairs, Rockwell Group and Susan Strauss, Consultant and formerly Associate Partner, Ennead Architects**

LeAnn Shelton and Susan Strauss shall lead the discussion of how a firm structures, markets, protects and vets its potential clients and creates a brand.

LeAnn Shelton holds a M.Arch from Columbia GSAPP and a law degree from Columbia Law School. Prior to joining Rockwell Group she was an Associate Partner at Davis Brody Bond, and Ehrenkrantz Eckstut and Kuhn/now Perkins and Will. Susan Strauss holds a Master of Philosophy and Master of Arts, Columbia University Graduate School of Arts and Sciences. Prior to starting her own consulting firm she was Director of Marketing, Business Development and Communications at Ennead Architects. A tour for students of Rockwell’s studio can also be arranged.

**Class 7: March 1, 2018**

**Design and Construction Process: 520 West 28th Street**

**With Rosa Maria Colina, Vice President, Design and Construction, Related Companies (formerly at Robert A.M. Stern Architects) and the construction team for the Zaha Hadid Apartment Building at Hudson Yards**

Rosa Maria Colina and the construction team for 520 West 28th Street will discuss the many issues they encountered in carrying out the design of 520 West 28th Street by Zaha Hadid. Increasingly, architects are experimenting with new design forms. What challenges do these futuristic complex designs bring to the design and construction process? What should architects bring to the design and construction process? What should architects, contractors and owners do differently in their contracts? during the design process? During construction coordination? Is design ahead of constructability?

**Class 8: March 22, 2018**

**Foreign Projects – Architect/Executive Architect/Consultants/Government**

**With Lise Anne Couture, principal of Asymptote Architecture**

Lise Anne Couture, an architect working internationally, will lead a discussion of the issues associated with executing foreign projects with architectural partner firms, construction companies, and government entities, including the legal issues of working overseas. The class will focus on a number of contractual issues that arise from bringing together different firms, and legal entities to do a common project with a common timeline. The class will compare and contrast the outlines of the AIA documents with those of The Royal Architecture Institute of Canada, which guidelines Lise Anne Couture finds more flexible and helpful to structure the delivery of complex international projects in terms of fee allocation and structure, additional services, consultants, expenses, project budgets and schedules. There will be a discussion of the legal boundaries and differences evident when American architects work in foreign countries and how to set up an architecture project to design, deliver drawings, accept fees and administer construction abroad.
Classes 9 and 10: March 29 and April 5, 2018

**Dispute Resolution – Architect/Lawyer/Claim**

With Dick Menaker, Attorney at Menaker & Herrmann LLP

These two classes will address problems that arise during the construction process that demand the involvement of legal professionals and dispute resolution (mediation and if mediation fails, arbitration). There will be both a mock mediation and arbitration and students will assume the roles of owner, architect, contractor and consultant. During these two classes the students will be introduced to an overview of the US legal system.

Dick Menaker is a litigation attorney with experience in resolving architecture and construction disputes.

Class 11: April 12, 2018

**Setting Out on Your Own: Challenges and Opportunities**

Architects who are GSAAP graduates and GSAAP faculty members who have started their own small firms will describe how they came to make that big decision, the planning process, the challenges they faced (anticipated or not) and the risks and the rewards from having your own practice. For students who contemplate one day having their own firm, this panel discussion should provide insights into the process of setting up a firm and managing it through its early years.

Class 12: April 19, 2018

**Final exam: Presentation of Proposals**

For the final exam the students will be asked to prepare, based on a set of facts about a project and the student’s own architecture firm, a proposal for their firm to design a mixed use residential tower in Manhattan. After the students have submitted their written proposals they will have an opportunity to present their proposals to the potential client. We will invite a panel to act as the representatives of the developer client to listen to the presentations, ask questions and critique the presentations.

**Bibliography**

- Professional Practice, a guide to turning Designs into Buildings, by Paul Segal, FAIA
- AIA Architect’s Handbook of Professional Practice
- Licensing Art & Design – Caryn R. Leland
- Infringement Nation: Copyright 2.0 and You – Jane Tehranian

Course Summary:
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