### Manhattan Portfolio Repositioning





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- 3. Neighborhood Overview
- 4. Market Analysis
- 5. Zoning Analysis

- 6. Repositioning Strategy
- 7. Financial Analysis
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# Executive Summary



### **Executive Summary**

- Seeking a \$68M equity partner to invest in an 11-building portfolio in Manhattan's Upper East Side and Upper West Side
  - > 361 rental apartments (39% renovated at close), 22 retail spaces
- > \$176M purchase price, \$28.3M renovation budget, \$75.5M equity required
- Project level IRR of 15.47% and Equity Multiple of 1.68x
- Repositioning Strategy
  - > Add modular units to the roofs of properties increasing the total unit count by 8%
  - Renovate existing rentals to capture, increasing area rents
  - Modernize retail strategy by analyzing post-COVID retail trends
- Holding period of 4 years and a nominal LP profit of \$37.4M



# Portfolio Synopsis



### Portfolio Overview

**11** Properties

### **1900** Average Year Built

**361** Residential Units

### **145K** SF of unused Air-rights

**Z** Historic Neighborhoods **22** Retail Units **39%** Renovated Units **\$5.1M** T-12 NOI

### **96** Lowest Walk-Score





# Neighborhoods



### <u>Area Overview</u>



### <u>Upper West Side</u>

### <u>Upper East Side</u>

- Natural History Museum & Hayden Planetarium
- New York
  Historical
  Society
- Lincoln Center
- Beacon Theater

- Abut Central Park
- Settings of many TV shows & movies
- Wealthier than NYC average neighborhoods
- Historic Architecture

- World Famous shopping, 5<sup>th</sup> & Madison Avenues
- ≻ The MET
- Guggenheim Museum
- El Museo Del Barrio



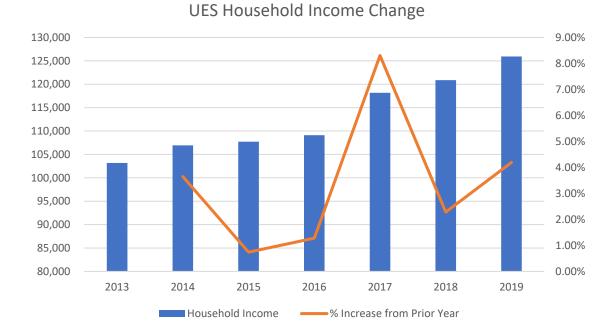
# Market Analysis



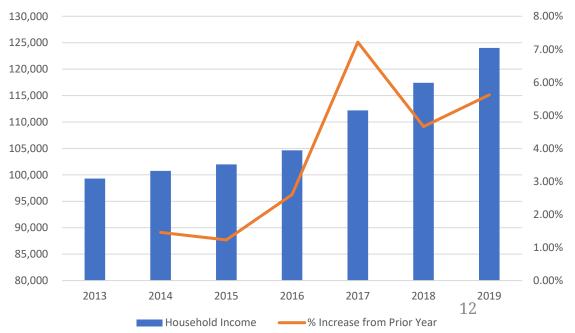
### Market Demographics

Zip Code	10023 10024		10024	10028 10128			10128	10021			10065	10075
Population	62,5	41	58,102		46,768		58,636		44,280		29,530	22,252
Median Household Income Income	\$ 126,9	37	\$ 143,623	\$	122,969	\$	121,829	\$	122,169	\$	148,441	\$ 138,640
Median Age	4	3.3	43.7		38.8		39.3		43.5		38.9	45.6
% Below Poverty Line	8	.0%	7.4%		5.3%		6.0%		5.2%		5.9%	2.5%
Persons/HouseHold		1.8	2.0		1.9		1.9		1.8		1.9	1.9
Total Housing Units	41,3	53	34,221		28,499		34,746		30,246		21,350	13,323
% of Housing Units that are Multifamily	9	8%	96%		98%		98%		98%		97%	97%
% of Housing Units that are Rented	6	51%	59%		66%		67%		57%		65%	57%
Median Owned Housing Unit Value	\$ 1,218,9	00	\$ 1,634,200	\$	1,326,400	\$	1,082,000	\$	1,448,000	\$	1,627,800	\$ 1,078,100
Bachelors Degree or Higher	80.9	0%	82%		83.70%		81.50%		78.60%		83.50%	76.80%

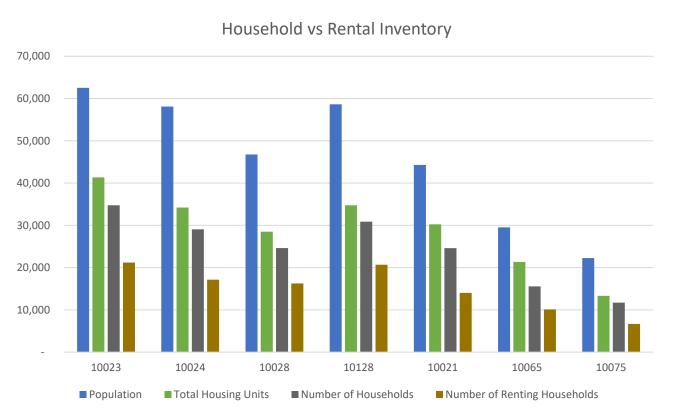




#### UWS Household Income Change

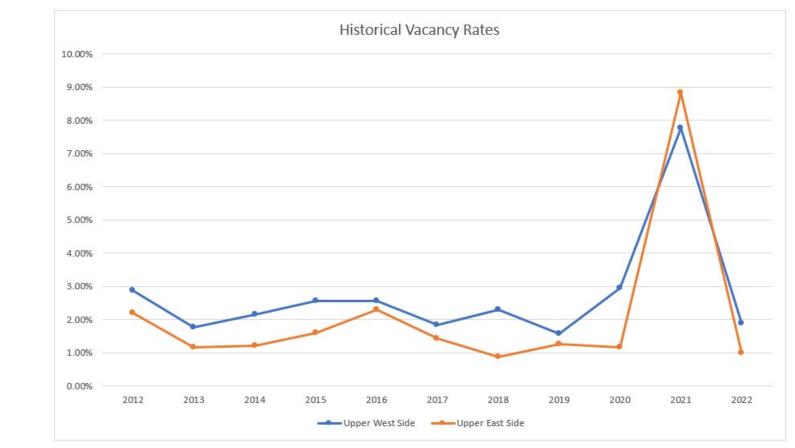


### **Market Demographics**





### Market Analysis - Vacancy



**96%** Underwritten Vacancy



#### Source: Douglas Elliman & Miller Samuel

### Market Analysis – Multi Rental Rates

Underwri	itten I	Rental R	ate	s Range	Street Easy Rental Analysis												
		Low		High	ZipCode		10023		10024		10028		10021		10065		10075
Studio	\$	2,500	\$	2,800	Studio	\$	3,019	\$	2,655	\$	2,669	\$	2,669	\$	2,672	\$	2,672
1-Bed	\$	3,100	\$	3,600	1-Bedroom	\$	3,917	\$	3,140	\$	3,133	\$	3,133	\$	3,722	\$	3,722
2-Bed	\$	4,000	\$	4,500	2-Bedroom	\$	5,515	\$	4,015	\$	4,166	\$	4,166	\$	4,490	\$	4,490
3-Bed	\$	4,750	\$	5,250	3-Bedroom	\$	6,147	\$	5,132	\$	4,682	\$	4,682	\$	4,916	\$	4,916

Source: Street Easy



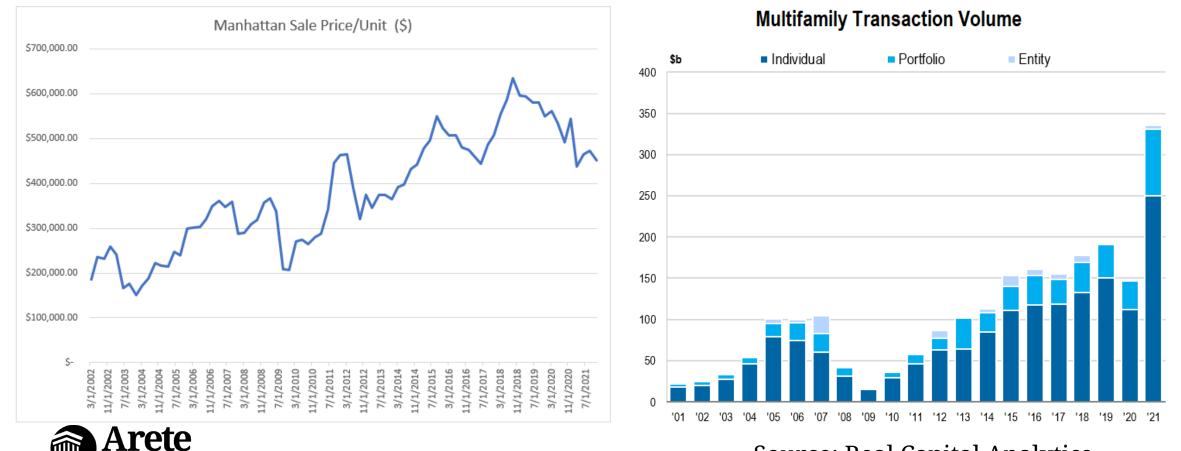
### Market Analysis – Retail Rental Rates

Underwritten Retail R	Rents		Retail Comparable Analysis	Average Rent/SF*
	ć		1582 FIRST AVENUE, LLC	\$ 97.67
1582 First Avenue	Ş	95	182-188 COLUMBUS AVENUE LLC	\$ 134.57
Columbus Avenue	\$	120	452 EAST 78TH STREET PROPERTY LLC	\$ 102.04
452 East 78th Street	¢	100	464-466 AMSTERDAM-200-210 W 83 ST	\$ 98.12
4JZ Last /oth Sheet	ې	100	COLUMBUS AVENUE, LLC	\$ 134.57
464 Amsterdam	\$	95	*Weighted Average Leases Exe	cuted After March 2020

Source: Compstak



### Market Analysis – Multifamily Trends



Source: Real Capital Analytics

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# Zoning Analysis



## **Zoning Analysis**

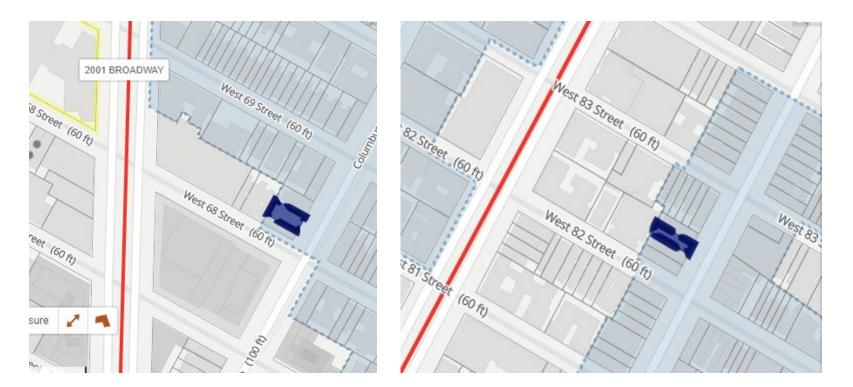
#### **FAR Analysis**

	<u>Property</u>	Zoning	<u>Units</u>	Lot Size	FAR	Current FAR	FAR Allowable	FAR Available	<u>Max Height</u>	Historic District?
UES	1582 First Ave	C1-9	17	2,000	10.00	8,050.00	20,000.00	11,950.00	200	No
UES	306 East 89th st	R8B	20	2,518	4.00	9,165.00	10,072.00	907.00	75	No
UES	311&313 East 73rd st	R8B	34	5,108	4.00	12,032.00	20,432.00	8,400.00	75	No
UES	322 East 61st st	C8-4	40	5,355	5.00	21,340.00	26,775.00	5,435.00		No
UES	452 East 78th st	R10	12	1,711	10.00	6,000.00	17,110.00	11,110.00		No
UES	510 East 88th st	R8B	20	2,517	4.00	8,936.00	10,068.00	1,132.00	75	No
UES	514 East 88th st	R8B	36	5,033	4.00	17,870.00	20,132.00	2,262.00	75	No
UES	518 East 88th st	R8B	20	2,517	4.00	8,935.00	10,068.00	1,133.00	75	No
UWS	181-199 Columbus Ave	C1-8A	59	6 <mark>,</mark> 026	7.52	26,430.00	45,315.52	18,885.52	145	Yes
UWS	182-186 Columbus Ave	C1-8A	32	6,400	7.52	25,660.00	48,128.00	22,468.00	145	Yes
UWS	464-466 Amst & 200-210W83rd	C2-7A	71	17,172	7.52	67,103.00	129,133.44	62,030.44		Yes
Total			361			211,521.00	357,233.96	145,712.96		



### Zoning – West Side Historic District

- Two UWS properties lie in a historic district but directly abut properties outside of the district
- 84,500 SF available air rights between the two sites
- Block site visits and ownership assessments deem transfer of air rights unlikely, especially during the holding period



182 Columbus (left) & 464 Amsterdam (right)



# Repositioning Strategy

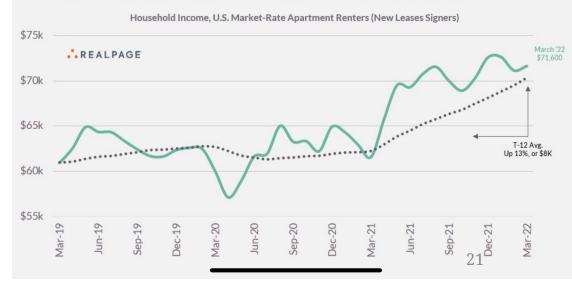


## **Residential Strategy**

- New York City rents have rebounded if not surpassed their pre-pandemic levels
- > Incomes across neighborhoods, country growing
- Capitalize on trends and renovate the remaining 61% of units
- No exterior work beyond defensive curb appeal touch-ups
- Risk-averse option to provide security for implementation of roof leveled additional dwelling units



#### Apartment Renter Incomes Continue to Soar, Nearing \$72k in March





## Additional Dwelling Units

Modular/Prefabricated Apartments
 Built off-site via assembly line production
 Can easily be installed and removed
 Significant cost savings compared to traditional construction

>Popularity is growing in expensive markets

≻Strategy

- 1. Perform engineering assessment for structural limits of current buildings
- 2. Build across one roof level on all UES buildings
- 3. Apply for permits for the UWS buildings







## Additional Dwelling Units

Address	<b>Current Unit Count</b>	New ADU's	Unit Count Upon Sale
1582 First Ave	17	3	20
306 East 89th St	20	1	21
311&313 East 73rd St	34	10	44
322 East 61st St	40	7	47
452 East 78th St	12	3	15
510 East 88th St	20	1	21
514 East 88th St	36	4	40
518 East 88th St	20	1	21
181-199 Columbus Ave	59	0	59
182-188 Columbus Ave	32	0	32
464Amsterdam&200-210W 83rd St	71	0	71
Total	361	30	391
Percentage Increase			8.31%

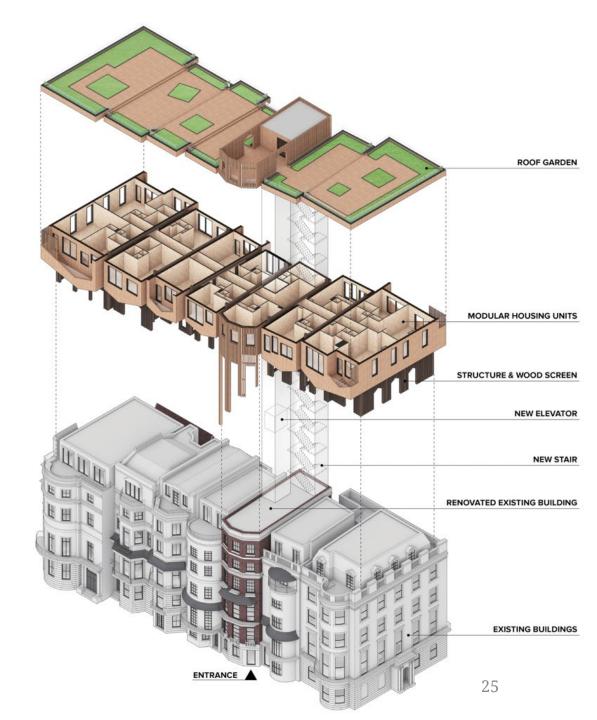


### ADU Precedents - Paris



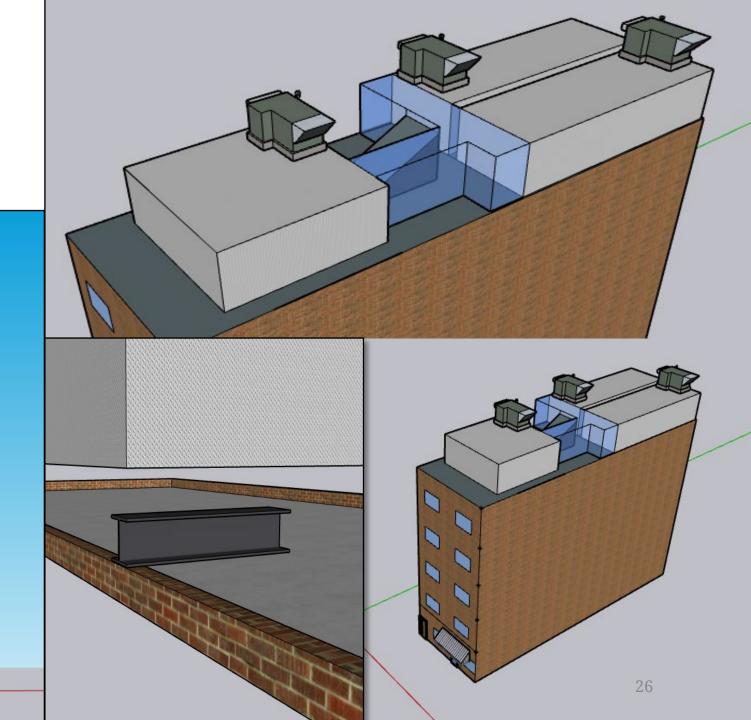
### ADU Precedents: London





### 1582 First Ave.





### "Additional" Opportunity





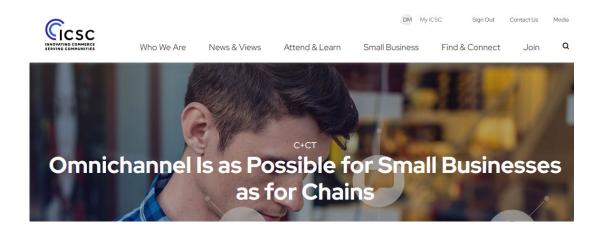
## "Additional" Opportunity

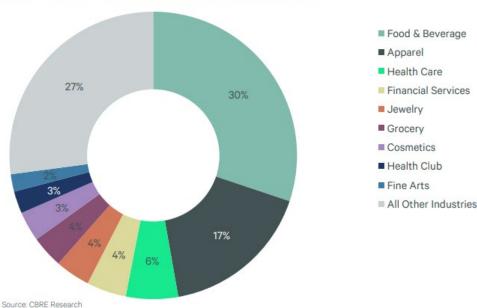
Address	<b>Current Unit Count</b>	New ADU's	Unit Count Upon Sale
1582 First Ave	17	4	21
306 East 89th St	20	1	21
311&313 East 73rd St	34	11	45
322 East 61st St	40	12	52
452 East 78th St	12	3	15
510 East 88th St	20	1	21
514 East 88th St	36	4	40
518 East 88th St	20	1	21
181-199 Columbus Ave	59	14	73
182-188 Columbus Ave	32	15	47
464Amsterdam&200-210W 83rd St	71	41	112
Total	361	107	468
Percentage Increase			29.64%



### **Retail Strategy**

- Ecommerce rates continue to grow
- Modernize Retail Strategy to embrace post-COVID trends
  - > Omnichannel Retail "Buy online and pick up in-store"
  - > Automating processes Self check-out
- Plurality of NYC retail tenants are F&B focused







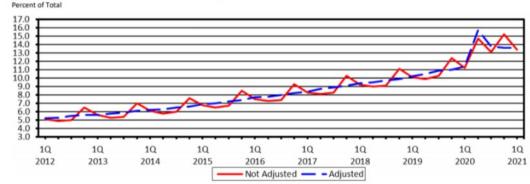




FIGURE 1: Leasing Share by Industry (Count) | March 2020 - August 2021

## <u>Retail</u> Strategy

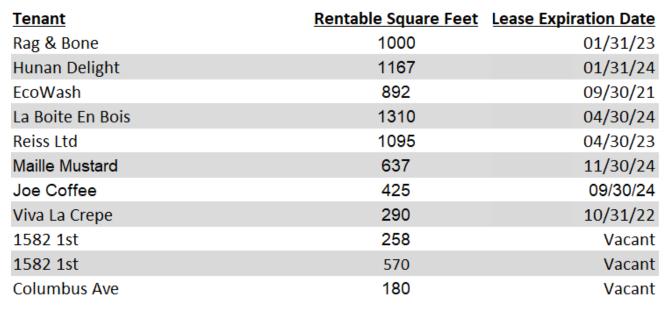
- ≻Lease up 1582 First Ave.
  - Combine two spaces and lease to Ghost Kitchen or similar
- Lease up Columbus Ave.
  Pick-up/drop-off retail or juice/coffee-to-go

#### ≻Expiring Spaces

Renew based on financial analysis
 Community Serving Retail vs. Ecommerce

#### Current Tenants in Default

- > Reevaluate finances and ability to pay
- > Work to receive all past due rent/fees
- > Underwrite never receiving those funds







# Financial Analysis



## **Key Financial Figures**

## **176M**

## **75.5M**

# **215.6M**

**Purchase Price** 

**Equity Required** 

**Total Development** Budget

4 Years **Holding Period** 

## 4.50% 37.4M

# 15.47%

**1.68x** 

Exit Cap Rate (Residential)

**Total LP Profit** 

Project Level IRR

**Project Level EM** 

### Portfolio Wide Assumptions

Portfolio Wide Assumptions	
Exit Cap Rate (Multifamily)	4.50%
Exit Cap Rate (Retail)	6.00%
Holding Period (Years)	4
Sales Cost	3.00%
Apartment Stabilized Occupancy	96.00%
Fair Market Rent Growth	3.50%
Rent Stabilized Rent Growth	0.50%
Apartment Expense Growth	4.00%
Apartment Management Fee	3.00%
CapEx/Unit/Year	\$ 200.00
Total Modular Construction Time (Months)	24
Construction Loan	
Loan-to-Costs	65%
DSCR	1.30
Interest Rate (I/O)	5.75%
Term (Years)	3
Origination Fee	1.00%
Permanent Loan	
Loan-to-Value	70%
Debt Service Coverage Ratio	1.25
Interest Rate	5.00%
Term (Years)	10
Amortization (Years)	30
Value at Refinance	\$ 187,335,661



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### Proforma NOI Calculation

Period		0	1	2	3	4	5
Date		6/30/2022	6/30/2023	6/30/2024	6/30/2025	6/30/2026	5/30/2027
Year		2022	2023	2024	2025	2026	2027
Purchase Price	\$ 17	76,000,000.00	\$ -	\$ -	\$ -	\$ -	\$ -
Construction Costs	\$	13,961,570	\$ 14,302,255	\$ -	\$ -	\$ -	\$ -
<u>ncome</u>							
Potential Gross Rent (MF)	\$	6,380,850	\$ 13,515,902	\$ 14,927,609	\$ 15,409,530	\$ 15,908,130	\$ 16,423,992
New Modular Income	\$	-	\$ -	\$ 480,437	\$ 986,024	\$ 1,020,535	\$ 1,056,254
Misc Income	\$	311,104	\$ 640,814	\$ 666,446	\$ 693,104	\$ 720,828	\$ 749,663
Vacancy	\$	<b>758,</b> 555	\$ 1,183,927	\$ 724,457	\$ 616,381	\$ 636,325	\$ 656,960
Lease Concessions	\$	620,980	\$ 1,241,959	\$ 872,312	\$ 502,665	\$ 502,665	\$ 502,665
Retail Gross Income	\$	1,613,612	\$ 3,299,658	\$ 3,398,648	\$ 3,500,607	\$ 3,605,626	\$ 3,713,794
Retail Misc Income	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -
Retail Vacancy	\$	99,832	\$ 284,664	\$ 392,668	\$ 420,073	\$ 432,675	\$ 445,655
Effective Gross Income	\$	6,826,200	\$ 14,745,824	\$ 17,483,703	\$ 19,050,146	\$ 19,683,454	\$ 20,338,422
Dperating Expenses							
Taxes	\$	2,459,743	\$ 5,066,588	\$ 5,269,251	\$ 5,480,021	\$ 5,699,222	\$ 5,927,191
Insurance	\$	123,801	\$ 255,005	\$ 265,205	\$ 275,813	\$ 286,846	\$ 298,320
Utilities	\$	309,355	\$ 637,210	\$ 662,699	\$ 689,207	\$ 716,775	\$ 745,446
Repairs & Maintenance	\$	203,531	\$ 419,234	\$ 436,003	\$ 453,443	\$ 471,581	\$ 490,444
Management Fee	\$	201,132	\$ 414,293	\$ 430,864	\$ 448,099	\$ 466,023	\$ 484,664
Other Opex	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -
Opex as a percentage of PGI							
Net Operating Income (Operating)	\$	3,528,639	\$ 7,953,494	\$ 10,419,680	\$ 11,703,563	\$ 12,043,007	\$ 12,392,357



### Acquisition/Development Summary

			Construction Summary	Du	ration	<b>Renovation Costs</b>	Modular Unit Cost
			1582 First Ave		24.00	\$ 875,350.00	\$ 701,500.00
			306 East 89th St		24.00	\$ 779,000.00	\$ 241,500.00
			311&313 East 73rd St		24.00	\$ 2,000,800.00	\$ 2,311,500.00
			322 East 61st St		24.00	\$ 2,331,875.00	\$ 1,621,500.00
			452 East 78th St		24.00	\$ 574,000.00	\$ 701,500.00
			510 East 88th St		24.00	\$ 1,381,700.00	\$ 241,500.00
Acquisition Summary Acq	Price Units	Price/Unit	514 East 88th St		24.00	\$ 2,375,950.00	\$ 931,500.00
1582 First Ave \$ 6	6,000,000 17 \$	352,941	518 East 88th St		24.00	\$ 137,350.00	\$ 241,500.00
306 East 89th St \$ 6	6,300,000 20 \$	315,000	181-199 Columbus Ave		24.00	\$ 5,135,250.00	\$-
311&313 East 73rd St \$ 12	34 \$	352 <i>,</i> 941	182-188 Columbus Ave		24.00	\$ 1,525,200.00	\$-
322 East 61st St \$ 18	40 \$	462,500	464Amsterdam&200-210W 83rd St		24.00	\$ 4,155,350.00	\$-
452 East 78th St \$ 6	6,500,000 12 \$	541,667	Subtotals		24.00	\$ 21,271,825.00	\$ 6,992,000.00
510 East 88th St \$ 9	9,600,000 20 \$	480,000	Total Construction Cost				\$ 28,263,825.00
	18,100,000 36 \$	502,778					,
518 East 88th St \$ 11	20 \$	562 <mark>,</mark> 500	Sources and Uses				
181-199 Columbus Ave \$ 55	55,000,000 59 \$	932,203	Sources	Total	/SF	/Unit	Percentage
	L4,450,000 32 \$	451 <mark>,</mark> 563	GP/LP Equity	5 75,448,262		0.83 \$ 208,997	-
	18,300,000 71 \$	257,746				. ,	
Total Acquisition Price \$ 176	6,000,000 361 \$	487,535	Acquisition/Construction Loan	\$ 140,118,201		0.11 \$ 388,139	
			Total Sources	\$ 215,566,463	\$ 1,03	0.94 \$ 597,137	02 100.00%
			<u>Uses</u>				
			Purchase Price	\$ 176,000,000	\$ 84	1.71 \$ 487,534	63 81.65%
			Closing Costs & Title	3,520,000	\$ 1	6.83 \$ 9,750	69 1.63%
			Total Acquisition Costs	\$ 179,520,000	\$ 85	8.55 \$ 497,285	32 83.28%
			Apartment Renovation Costs	\$ 21,271,825	\$ 10	1.73 \$ 58,924	9.87%
			Modular Unit Costs	6,992,000	\$ 3	3.44 \$ 19,368	42 3.24%
			Total Construction Costs	\$ 28,263,825	\$ 13	5.17 \$ 78,293	14 13.11%
Arete			Financing Costs State St	5 7,782,638	\$ 3	7.22 \$ 21,558	55 3.61%
group			Total Uses	\$ 215,566,463	\$ 1.03	0.94 \$ 597,137	02 100.00%

### Exit and Return Summary

Joint Venture Ter	ms			Portfolio Total Returns		
LP Equity		90%	\$ 67,903,435.92	Unlevered IRR		11.69%
GP Equity		10%	· , ,	Unlevered EM		1.53x
Total Equity			\$ 75,448,262.14	Unlevered Nominal Profit	Ś	102,361,750
Distributions	GP	LP	Hurdle		<u>ې</u>	
				Levered IRR		15.47%
Tier 1	10%	90% 70%	10% IRR	Levered EM		1.68x
Tier 2	30%	70%	14% IRR	Lovered Neminal Drafit	ć	
Tier 3	50%	50%		Levered Nominal Profit	Ş	45,903,667

LP Returns	Year 0	Year 1	Year 2	Year 3	Year 4
Total Cash Flow	\$ (56,694,609.83)	\$ <mark>(</mark> 3,801,877.85) \$	2,071,692.53	\$ 26,968,060.46	\$ 68,870,311.28
Equity Multiple	1.62x				1
Profit	\$ 37,413,577				
IRR	14.28%			 	



D - t								
Return Sensi	τίνιτγ				Evit Ca	- Data		
Levered IRR			2 50%	4.00	Exit Ca		F 00%	
		2.000/	3.50%	4.00		4.50%	5.00%	5.50%
		2.00%	30.66%	20.56		9.82%	3.29%	-4.309
		2.50%	32.44%	22.40		1.74%	5.27%	-2.249
Rent Growt	th	3.00%	34.19%	24.21		3.62%	7.21%	-0.239
Rate		3.50%	35.92%	25.98		5.47%	9.11%	1.749
		4.00%	37.61%	27.72		7.27%	10.96%	3.66%
		4.50%	39.29%	29.44		9.05%	12.78%	5.54%
		5.00%	40.94%	31.12	% 2	0.79%	14.57%	7.38%
Levered IRR					Exit Ca	o Rate		
			3.50%	4.00	%	4.50%	5.00%	5.50%
		3	40.62%	28.80	% 1	5.72%	7.35%	-3.07%
		4	35.92%	25.98	% 1	5.47%	9.11%	1.74%
		5	32.55%	23.90	% 1	5.15%	10.08%	4.46%
Hold		6	29.96%	22.29	% 1	4.81%	10.63%	6.13%
Period		7	27.92%	20.99	% 1	4.48%	10.96%	7.23%
		8	26.24%	19.92	% 1	4.18%	11.14%	7.99%
		9	24.83%	19.02	% 1	3.89%	11.24%	8.51%
Levered IRR				Cor	struction	Time (M)		
			20	22	24	26	28	3
	\$	145	18.50%	18.31%	18.12%	17.94%	17.75%	17.57%
	\$	165	17.61%	17.42%	17.23%	17.05%	16.86%	16.68%
Const.	\$	185	16.72%	16.53%	16.35%	16.16%	15.98%	15.79%
Costs/SF	\$	205	15.84%	15.65%	15.47%	15.28%	15.10%	14.92%
	\$	225	14.96%	14.77%	14.59%	14.41%	14.22%	14.04%
	\$	245	14.09%	13.90%	13.72%	13.54%	13.35%	13.179
	\$	265	13.22%	13.04%	12.85%	12.67%	12.49%	12.31%
	r							



Sensitivity

## Risks & Mitigants



### Risks & Mitigants

- <u>Risk</u>: Increased construction costs for unprecedented ADU strategy
  - Mitigation: Execute strategy on smallest property utilizing three Modular units on the property with the oldest roof. Should the project become unfeasible or otherwise untenable, these costs would not have to be incurred for the other properties. We would then pivot the strategy to a more traditional value-add renovation project.
- **<u>Risk</u>**: ADU Strategy may not be feasible after attempting installation of three units on 1582 1st Avenue
  - Mitigation: The portfolio returns will still be favorable should the ADU strategy fail. Further, there is significantly less risk than traditional ground-up development or adaptive reuse since one more minor component is used as a prototype.
- <u>Risk</u>: External global concerns, including COVID, inflation, climate change, and Geopolitical unrest that can cause economic downturns, are affecting the broader New York City real estate market
  - Mitigation: Although external global factors can never be fully mitigated, conservative underwriting combined with a streamlined execution strategy can add a buffer layer of protection for investor returns.
- > <u>**Risk:**</u> The consistent decline in brick-and-mortar retail success
  - Mitigation: Repositioning retail to focus on either goods and services that cannot be more easily purchased online or omnichannel retailers that embrace technology and post-COVID spending behaviors.



## Sponsorship



## Sponsorship

Aretê: (Greek) – Virtue or Excellence of any kind.

Arete group is an asset-agnostic investment firm that seeks value-added opportunities in wellestablished markets. We use emerging trends that may have a proven track record but have not yet been absorbed by a particular market. This gives us a competitive advantage in achieving above-market returns. In paying homage to the Socratic philosophers who coined our name, we pride ourselves on thinking about what it truly means to achieve excellence for our investors, residents, and the communities in which we operate.



# Thank you!

Arete group

# Appendices



#### Annualized Proforma

Period	0		1	2	3	4	5		6		7	8		9	10	1	11	12		13	14	1
Date	6/30/2022		6/30/2023	6/30/2024	6/30/2025	6/30/2026	6/30/2027	7	6/30/2028	6/30/20	29	6/30/2030	6/30/20	031	6/30/2032	6/30/203	3	6/30/2034	6/30/203	35	6/30/2036	6/30/203
Year	2022		2023	2024	2025	2026	2027		2028	20	29	2030	20	031	2032	203	3	2034	203	35	2036	203
Purchase Price	\$ 176,000,000.	\$ 00.		\$-	\$-	\$-	\$	- \$		\$-	\$		\$-	\$	-	\$-	\$		\$-	\$		\$-
Construction Costs	\$ 13,961,5	70 \$	14,302,255	\$ -	\$ -	\$ -	\$	- \$		\$ -	\$	-	\$ -	\$		\$ -	\$		\$ -	\$		\$ -
Income																						
Potential Gross Rent (MF)	\$ 6,380,8	50 \$	13,515,902	\$ 14,927,609	\$ 15,409,530	\$ 15,908,130	\$ 16,423,9	992 \$	16,957,720	\$ 17,509,93	37 \$	18,081,289	\$ 18,672,44	46 \$	19,284,100	\$ 19,916,966	5 \$	20,571,788	\$ 21,249,33	31 \$	21,950,390	\$ 22,675,788
New Modular Income	\$ -	. <u>\$</u>		\$ 480,437	\$ 986,024					\$ 1,131,44			\$ 1.212.07			\$ 1,298,405		1.343.849	\$ 1,390,88			\$ 1,489,950
MiscIncome	\$ 311,1	IN4 . Š	640,814	\$ 666,446							34 \$		\$ 876,99			\$ 948,56		986,503	\$ 1,025,96			\$ 1,109,682
Vacancy	\$ 758.5		1,183,927	\$ 724,457						\$ 700.3		-			-	\$ 796,679		822,872	\$ 849,97			\$ 907,032
Lease Concessions	\$ 620,9			\$ 872,312					-	\$ 502,60			\$ 502,66			\$ 502,665		502,665	\$ 502,66			\$ 502,665
Retail Gross Income	\$ 1,613,6			\$ 3,398,648					-	\$ 3,939,96						\$ 4,434,465			\$ 4,704,52		4,845,659	
Retail Misc Income	\$ 1,010,0	· \$		\$ 0,000,040			\$ 0,110,1	- \$		\$ 0,000,0			\$ -	∕∪ ↓ \$		\$ 1,101,100	, * \$		\$ -104,02		+,0+0,000	
	\$ 99,8		284,664	\$ 392,668	\$ 420,073				459,025	\$ 472,75		486,980	\$ 501.58			✤ - \$ 532,136		- 548,100	✤ - \$ 564,54:		581,479	✤ - \$ 598,923
Retail Vacancy	<u> </u>	· ·												<u> </u>								
Effective Gross Income	\$ 6,826,2	\$ 00	14,745,824	\$ 17,483,703	\$ 19,050,146	\$ 19,683,454	\$ 20,338,4	422 \$	21,015,799	\$ 21,716,38	o∠ \$	22,440,910	\$ 23,190,27	75 \$	23,965,315	\$ 24,766,917	7 \$	25,596,002	\$ 26,453,52	21 \$	27,340,457	\$ 28,257,829
Operating Expenses			E 000 500	* E 000 0=-	* E 100.000				0.404.070		-	0.007.007			3 044 0004			7 700 770	* • • • • • • •		0.000.000	
Taxes		43 \$		\$ 5,269,251						\$ 6,410,8			*			\$ 7,499,787			\$ 8,111,770		8,436,241	
Insurance	\$ 123,8		B	\$ 265,205	\$ 275,813					\$ 322,60			\$ 348,99			\$ 377,470		392,568	\$ 408,27			\$ 441,586
Utilities	\$ 309,3			\$ 662,699	\$ 689,207	•	• • • • • •						\$ 872,06			\$ 943,227			\$ 1,020,19		1,061,002	
Repairs&Maintenance	\$ 203,5		419,234	\$ 436,003	\$ 453,443					\$ 530,40			\$ 573,75			\$ 620,568		645,391	\$ 671,20			\$ 725,977
Management Fee	\$ 201,1	132 \$		\$ 430,864				664 \$			12 \$		\$ 566,98			\$ 613,254			\$ 663,29		689,828	
Other Opex	\$-	• \$	-	\$-	\$-	\$-	\$	- \$		\$-	\$	-	\$-	\$	-	\$-	\$	-	\$-	\$	-	\$-
Opex as a percentage of PGI																						
Net Operating Income (Operating)	\$ 3,528,63	39 💲	7,953,494	\$ 10,419,680	\$ 11,703,563	\$ 12,043,007	\$ 12,392,3	57 1	12,751,892	\$ 13,121,89	8 \$	: 13,502,668	\$ 13,894,50	4 \$	14,297,712	\$ 14,712,611	I \$	15,139,523	\$ 15,578,783	3 💲	16,030,729	\$ 16,495,712
<u>CapEx</u>																						
Beginning Balance	\$ 90,2	50 \$	397,100	\$ 404,600		\$ 430,100	\$ 430,	,100 \$	\$ 430,100	\$ 430,10	\$ 00	430,100	\$ 430,10	\$ 00	430,100	\$ 430,100	)\$	430,100	\$ 430,10	0 \$	430,100	\$ 430,100
CapEx contributions	\$ 36,1	100 \$	72,200	\$ 75,200	\$ 78,200	\$ 78,200	\$ 78,2	200 \$	\$ 78,200	\$ 78,20	30 \$	78,200	\$ 78,20	\$ 00	78,200	\$ 78,200		78,200	\$ 78,20	0\$	78,200	\$ 78,200
CapEx	\$-	• \$	72,200	\$ 72,200	\$ 78,200	\$ 78,200	\$ 78,2	200 \$	\$ 78,200	\$ 78,20	\$ 00	78,200	\$ 78,20	\$ 00	78,200	\$ 78,200	3	78,200	\$ 78,20	0 \$	78,200	\$ 78,200
Ending Balance	\$ 126,3	50 \$	397,100	\$ 407,600	\$ 430,100	\$ 430,100	\$ 430,	,100 \$	\$ 430,100	\$ 430,10	\$ 00	430,100	\$ 430,10	\$ 00	430,100	\$ 430,100	3 (	430,100	\$ 430,10	0 \$	430,100	\$ 430,100
Valuation																						
Valuation (Cap Rate)	\$ 176,744,3	316 \$	231,548,452	\$ 260,079,176	\$ 267,622,373	\$ 275,385,710	\$ 283,375,3	380 \$	291,597,736	\$ 300,059,25	97 \$	308,766,747	\$ 317,726,94	¥0 \$	326,946,907	\$ 336,433,854	\$\$	346,195,168	\$ 356,238,42	3 \$	366,571,380	\$-
Sales Costs	\$ 5,302,3	29 \$	6,946,454	\$ 7,802,375	\$ 8,028,671	\$ 8,261,571	\$ 8,501,	,261 \$	8,747,932	\$ 9,001,77	79 \$	9,263,002	\$ 9,531,80	38 \$	9,808,407	\$ 10,093,016	6 \$	10,385,855	\$ 10,687,15	3 \$	10,997,141	\$-
Sales Proceeds	\$-	• \$		\$-	\$-	\$ 267,124,139	\$	- \$		\$-	\$	-	\$-	\$	-	\$-	\$	-	\$-	\$		\$-
Unlevered Cash Flows	\$ (186,469,0	31) \$	(6,420,961)	\$ 10,344,480	\$ 11,625,363	\$ 279,088,945	\$-	. 1	<b>F</b> -	<b>\$</b> -	\$	: -	<b>\$</b> -	\$	-	\$ -	\$	-	\$ -	\$	-	\$ -
Unlevered IRR 12.25%	1																					
Unlevered EM 1.56z	\$ 108,168,7	'96																				
Acquisition/Construction Loan																						
Beginning Balance	\$-	\$	123,475,021	\$ 139,871,300	\$ 147,913,900	\$-	\$	- \$		\$-	\$		\$-	\$		\$-	\$		\$-	\$		\$-
Loan Draws	\$ 123,475,0	021 \$		\$ .	\$ -	\$ -	\$	- \$		\$ -	\$		\$ -	\$		\$ -	\$		\$ -	\$		\$ -
Interest	\$ -	\$		\$ 8,042,600	\$ 8,505,049	\$.	\$	- \$		\$-	ŝ		\$-	ŝ		\$-	ŝ		\$ -	ŝ		\$ -
Loan repayment	\$ .	· \$		\$ -	\$ 156,418,949		\$	- 3		\$	ŝ		\$ -	š		\$-	ŝ		\$ -	š		\$ -
Ending Balance	\$ 123,475,0	021 š		\$ 147,913,900	\$ -	* \$.		- \$	-	* \$-	ŝ		* \$-			\$-	ŝ		\$ -	š		\$ -
Cash Flows After Acquisition Loan	\$ (62,994,		(4,224,309)		\$ (153,298,635	•		- 3		* \$-	ŝ		\$ -	ŝ		* \$-	ŝ		\$ .	š		* \$-
Permanent Loan	+ (orloo4)	τ.ŋ Φ	(1,221,000)	+ 2,001,001	+ (100/200/000	, + 2,0,000,040	*	*		•	÷		•	Ŷ		•	*		•	*		•
Beginning Balance	\$ -	t		\$ -	\$-	\$ 187,335,661	\$	- \$		\$ -	¢		<b>*</b> -	\$		\$ -	\$		s -	\$		\$-
Loan Draws	\$	. *	-	\$ .	\$ 187,335,661		\$			* - \$ -	÷	-	\$ .	¢		* - \$ -	÷	-	\$ .	ŝ		\$ -
Debt Service	* *	. ÷	-	* .	\$ 101,000,001	\$ 12,067,900		. 4	-	* *	*	-	* *	÷		* - \$ -	÷	-	* -	ŝ		* · \$ ·
Interest	• ·	• •	-	• ·	• ·	\$ 9,366,783		- 4		* ·	۰ ۵	-	• ·	*		* - * -	Ф ф	-	* · * ·	*		* · \$ ·
Principal	• ·	• •	-	φ ·	φ ·	\$ 9,366,763		- 3		* ·	\$ \$	-	• ·	*		* - \$ -	*	-	* ·	\$ \$		\$ - \$ -
	φ ·	· \$	-	φ ·	φ ·		•	- 3		* ·	*	-	• ·	*		* - * -	4 4	-	φ ·	\$ \$		\$ - \$ -
Loan Repayment	• ·	· \$	-	φ ·	φ - Φ	* 101/001/011		- 3		* ·	\$ *	-	• ·	*		*	\$ \$	-	φ ·	*		•
Ending Balance Cash Flows after Permanent Lean	÷ (62.004.0	* *		\$ · ·	\$ 187,335,661		\$	- \$	· ·	\$- •	\$		\$. •	\$	-	\$- •	\$	-	\$ -	\$		\$ - \$ -
Cash Flows after Permanent Loan	- ¥ (o2,334,0 1	nij \$	(4,224,309)	\$ 2,301,881	\$ 34,037,026	\$ 82,386,501	<b>\$</b> -		• -	• -	ŧ	-	• -	¥	-	• -	¥	-	• -	Ŧ	-	• -
Levered IRR 17.13%																						
Levered EM 1.77z	\$ 51,507,0	188																				
																					44	

#### Retail Net Effective Rent Calculator

		1	2	3	4	5	6	7	8	9	10
\$ 97.00	Base Rent	\$ 97.00	)\$99	.91 \$ 102.9	1 \$ 105.9	9 \$ 109.1	7 \$ 112.	45 \$ 115.8	2 \$ 119.30	\$ 122.88	\$ 126.56
3.00%	Parking Charge	\$ 0.79558	3 \$ 0.81	945 \$ 0.8440	3 \$ 0.8693	5 \$ 0.8954	3 \$ 0.922	30 \$ 0.9499	6 \$ 0.97846	\$ 1.00782	\$ 1.03805
4	Free Rent (m)	\$ (32.3	3) \$	- \$ -	\$-	\$-	\$	\$-	\$-	\$-	\$-
	Net Rent	\$ 65.4	5 \$ 100	0.73 \$ 103.7	75 \$ 106.8	6 \$ 110.0	7 \$ 113	37 \$ 116.7	77 \$ 120.28	\$ 123.88	\$ 127.60
0%	i i										
-											
905	Net Income	\$ 59,243.3	3 \$ 91,160	).15 \$ 93,894.9	95 \$ 96,711.8	0 \$ 99,613.1	5 \$ 102,601	55 \$ 105,679.6	i0 \$ 108,849.99	\$ 112,115.49	\$ 115,478.95
3%	i i										
\$ 16.00	OPEX	\$ (14,480.00	0) \$ (14,914	.40) \$ (15,361.8	33) \$ (15,822.6	9) \$ (16,297.3	7) \$ (16,786	29) \$ (17,289.8	38) \$ (17,808.57	(18,342.83	\$ (18,893.12)
	Opex Rec	\$ 14,480.00	) \$ 14,914	1.40 \$ 15,361.8	33 \$ 15,822.6	9 \$ 16,297.3	7 \$ 16,786	29 \$ 17,289.8	\$\$ \$ 17,808.57	\$ 18,342.83	\$ 18,893.12
<sup>\$</sup> P <sup>45.00</sup>				Pa	ge 2			Pa	age 3		
	Cash Flow	\$ (1,023.5)	7) \$ 91,160	).15 \$ 93,894.9	95 \$ 96,711.8	0 \$ 99,613.1	5 \$ 102,601	55 \$ 105,679.6	i0 \$ 108,849.99	\$ 112,115.49	\$ 115,478.95
	•										
10.00%	<u> </u>										
\$527,856.13	905	Offered SF		1,050,000.0	00 Total Building SF		Parking Space	1,50	0 Tenant SF	905	Tenant % of building
\$ 583.27	0%	Contraction		(	0% Tarrach %		Total Building	SF 1,050,00	0 Tenant Rate/1000SF	1.30	0%
\$79.68	905.00	Remaining SF			After Contraction		Tenant Spaces		1 % of Parking Garage	0%	, )
							Parking Fee	\$ 60.0	0		
		1	2	3	4	5	6	7	8	9	10
Base		\$ 97.00	)\$99	9.91 \$ 102.9	91 \$ 105.9	9 \$ 109.1	7 \$ 112	45 \$ 115.8	32 \$ 119.30	\$ 122.88	\$ 126.56
Free		\$ (3.2	3)\$ (3	3.23) \$ (3.2	23) \$ (3.2	3)\$ (3.2	3)\$ (3	23) \$ (3.2	23) \$ (3.23	) \$ (3.23)	\$ (3.23)
Net		\$ 93.77	7 \$ 96	.68 \$ 99.6	57 \$ 102.7	6 \$ 105.9	1 \$ 109.	22 \$ 112.5	9 \$ 116.06	\$ 119.64	\$ 123.33
Commission %		2	%	2%	2% 2	% 2	%	2% 2	2% 2%	% 2%	2%
										A 9465.54	A
Commission \$		\$ 1,697.13	3 \$ 1,749	0.85 \$ 1,804.1	LO\$ 1,859.9	8 \$ 1,917.5	3 \$ 1,976	81 \$ 2,037.8	37 \$ 2,100.77	\$ 2,165.54	\$ 2,232.27
	3.00% 4 0% 905 \$ 16.00 \$ <b>Pac</b> 2 10.00% \$527,856.13 \$ 583.27 \$79.68 Base Free Net	3.00% 4 Free Rent (m) Net Rent 0% 905 Net Income 3% \$ 16.00 OPEX Opex Rec \$ 16.00 Cash Flow 10.00% \$527,856.13 \$ 583.27 0% 905.00 Base Free Net	3.00%    Parking Charge \$    0.79558      4    Free Rent (m) \$    (32.33)      0%    .    .      905    Net Rent \$    65.40      905    Net Income \$    59,243.33      3%    .    .    .      \$    16.00    OPEX    \$    (14,480.00)      \$    Opex Rec    \$    14,480.00)      \$    OPEX    \$    (14,480.00)      \$    OPEX    \$    (14,480.00)      \$    Opex Rec    \$    14,480.00)      \$    Opex Rec    \$    (1,023.51)      Cash Flow    \$    (1,023.51)      \$    583.27    0% Contraction      \$    583.27    0% Contraction      \$    905.00    Remaining SF      Base    \$    97.00      Free    \$    (3.23)      Net    \$    93.77	\$ 97.00 3.00% 3.00% 9 Parking Charge \$ 97.00 \$ 99 Parking Charge \$ 0.79558 \$ 0.819 Free Rent (m) \$ (32.33) \$ Net Rent \$ 65.46 \$ 100 0% - 905 Net Income \$ 59,243.33 \$ 91,160 3% \$ 16.00 0PEX \$ (14,480.00) \$ (14,914 Opex Rec \$ 14,480.00 \$ 14,914 \$ 0PEX \$ (14,480.00 \$ 14,914 \$ 0PEX \$ (14,0725.00) \$ (19,541.90) Cash Flow \$ (1,023.57) \$ 91,160 10.00% \$527,856.13 \$ 583.27 \$79.68 905 Offered SF 905.00 Remaining SF 1 2 Base \$ 97.00 \$ 99 Free \$ (3.23) \$ (3 Net \$ 93.77 \$ 96	\$ 97.00    Base Rent    \$ 97.00    \$ 99.91    \$ 102.9      3.00%    Parking Charge \$ 0.79558    \$ 0.81945    \$ 0.8440      4    Free Rent (m)    \$ (32.33)    \$ - \$ -    \$ -      Net Rent    \$ 65.46    \$ 100.73    \$ 103.7      0%    -    \$ -    \$ -    \$ -      905    Net Income    \$ 59,243.33    \$ 91,160.15    \$ 93,894.5      3%    \$ 16.00    OPEX    \$ (14,480.00)    \$ (14,914.40)    \$ (15,361.8)      0pex Rec    \$ 14,480.00    \$ 14,914.40    \$ 15,361.8    \$ 0pex Rec    \$ 14,480.00    \$ 14,914.40    \$ 15,361.8      \$ 0pex Rec    \$ 14,480.00    \$ 14,914.40    \$ 15,361.8    \$ 0pex Rec    \$ 14,954.90    \$ 14,914.40    \$ 15,361.8      \$ 0pex Rec    \$ 14,480.00    \$ 14,914.40    \$ 15,361.8    \$ 0pex Rec    \$ 14,954.90    \$ 14,914.40    \$ 15,361.8      \$ 0pox Offered SF    \$ 10,00%    \$ 19,541.90    \$ 10,00%    \$ 93,894.5    \$ 93,894.5      \$ 527,856.13    905    Offered SF    \$ 1,050,000.0    \$ 93,894.5      \$ 583.27    905.00    Remaining SF	\$ 97.00    Base Rent    \$ 97.00    \$ 99.91    \$ 102.91    \$ 105.9      3.00%    9arking Charge    \$ 0.79558    \$ 0.81945    \$ 0.84403    \$ 0.8693      4    \$ (32.33)    \$ - \$ - \$ - \$    \$ - \$    \$ - \$    \$ - \$    \$ - \$    \$ - \$    \$ - \$ - \$ - \$    \$ - \$ - \$ - \$ - \$    \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	\$ 97.00    Base Rent    \$ 97.00    \$ 99.91    \$ 102.91    \$ 105.99    \$ 109.17      3.00%    Parking Charge    \$ 0.79558    \$ 0.81945    \$ 0.84403    \$ 0.86935    \$ 0.89543      4    Parking Charge    \$ 0.79558    \$ 0.81945    \$ 0.84403    \$ 0.86935    \$ 0.89543      4    Parking Charge    \$ 0.79558    \$ 0.81945    \$ 0.84403    \$ 0.86935    \$ 0.89543      4    Parking Charge    \$ 0.79558    \$ 0.81945    \$ 0.84403    \$ 0.86935    \$ 0.89543      0%    Parking Charge    \$ 65.46    \$ 100.73    \$ 103.75    \$ 106.86    \$ 110.01      0%    Parking Charge    \$ 59,243.33    \$ 91,160.15    \$ 93,894.95    \$ 96,711.80    \$ 99,613.10      3%    OPEX    \$ (14,480.00)    \$ (14,914.40)    \$ (15,361.83)    \$ (15,822.69)    \$ (16,297.33)      5    16.00    OPEX    \$ (14,480.00)    \$ (14,914.40)    \$ 15,361.83    \$ 15,822.69    \$ 16,297.33      6    \$ (10,23.57)    \$ 91,160.15    \$ 93,894.95    \$ 96,711.80    \$ 99,613.10      10.00%    \$ (10,23.57)    \$ 91,160.15    \$ 93,89	\$ 97.00    Base Rent    \$ 97.00    \$ 99.91    \$ 102.91    \$ 105.99    \$ 109.17    \$ 112.      3.00%    Parking Charge    \$ 0.79558    \$ 0.81945    \$ 0.84403    \$ 0.86935    \$ 0.89543    \$ 0.922      4    Parking Charge    \$ 0.79558    \$ 0.81945    \$ 0.84403    \$ 0.86935    \$ 0.89543    \$ 0.922      6    4    \$ 65.46    \$ 100.73    \$ 103.75    \$ 106.86    \$ 110.07    \$ 113.      0%    Parking Charge    \$ 59,243.33    \$ 91,160.15    \$ 93,894.95    \$ 96,711.80    \$ 99,613.16    \$ 102,601.      3%    \$ 16.00    OPEX    \$ (14,480.00)    \$ (14,914.40)    \$ (15,361.83)    \$ (15,822.69)    \$ (16,297.37)    \$ 16,786.      \$ 0PEX    \$ (14,480.00)    \$ (14,914.40)    \$ (15,361.83)    \$ 15,822.69    \$ 16,297.37)    \$ 16,786.      \$ 0PEX    \$ (14,480.00)    \$ (14,914.40)    \$ (15,361.83)    \$ 0,522.69    \$ 16,297.37)    \$ 16,786.      \$ 0PEX    \$ (19,541.90)    \$ (19,541.90)    \$ 0.96,711.80    \$ 99,613.16    \$ 102,601.      \$ 527,856.13    \$ 095    Offered SF    \$ 1,050,000.00    Tot	\$    97.00    Base Rent    \$    97.00    \$    99.91    \$    102.91    \$    109.17    \$    112.45    \$    115.8      3.00%    Parking Charge    \$    0.79558    \$    0.81945    \$    0.84403    \$    0.86935    \$    0.89543    \$    0.92230    \$    0.92230    \$    0.9493      0%    \$    103.75    106.86    \$    110.077    \$    112.45    \$    0.92230    \$    0.9493      0%    \$    0.84403    \$    0.86935    \$    0.89543    \$    0.92230    \$    0.9493      905    Net Rent    \$    65.46    \$    100.73    \$    103.75    106.86    \$    110.07    \$    113.87    \$    116.76      905    Net Income    \$    59,243.33    \$    91,160.15    \$    93,894.95    \$    96,711.80    \$    99,613.16    \$    102,601.55    \$    105,679.67      905    OPEX    \$    \$    \$    91,160.15    \$    93,894.95 <td>\$    97.00    Base Rent    \$    97.00    \$    99.91    \$    102.91    \$    109.17    \$    112.45    \$    115.82    \$    119.30      3.00%    Parking Charge \$    0.79558    \$    0.81945    \$    0.86935    \$    0.99233    \$    0.92230    \$    0.9996    \$    0.972646      4    \$    (12.33)    \$</td> <td>S    97.00    Base Rent    \$    97.00    \$    99.91    \$    102.91    \$    105.99    \$    109.17    \$    112.45    \$    115.82    \$    119.30    \$    112.12.88      3.00%    Parking Chargy    \$    0.79558    \$    0.81945    \$    0.86935    \$    0.92220    \$    0.94996    \$    0.97846    \$    110.0782      4    Pree Rent    \$    05.05    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    &gt;    -    &gt;    -    &gt;    -    &gt;    -</td>	\$    97.00    Base Rent    \$    97.00    \$    99.91    \$    102.91    \$    109.17    \$    112.45    \$    115.82    \$    119.30      3.00%    Parking Charge \$    0.79558    \$    0.81945    \$    0.86935    \$    0.99233    \$    0.92230    \$    0.9996    \$    0.972646      4    \$    (12.33)    \$	S    97.00    Base Rent    \$    97.00    \$    99.91    \$    102.91    \$    105.99    \$    109.17    \$    112.45    \$    115.82    \$    119.30    \$    112.12.88      3.00%    Parking Chargy    \$    0.79558    \$    0.81945    \$    0.86935    \$    0.92220    \$    0.94996    \$    0.97846    \$    110.0782      4    Pree Rent    \$    05.05    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    \$    -    >    -    >    -    >    -    >    -

#### Columbus Avenue Residential Street Easy Comps

Updated: 4/18/	2022								_								
olumbus Ave	enue Area	Studio	SF	PPS	F	Doorman?	1 Bedroom	SF	P	PSF	Doorman?	2 E	Bedroom	SF	PPS	F	Doorman
	1	\$ 3,450				ND	\$ 5,401.00				D	\$	9,995.00				D
	2	\$ 3,830				D	\$4,100.00				ND	\$	6,695.00				D
	3	\$ 4,470				D	\$ 3,695.00	564	1 9	6.55	5	\$	9,100.00	1140	\$	7.98	D
	4	\$ 4,817				D	\$ 3,095.00				ND	\$	6,000.00	1200	\$	5.00	D
	5	\$ 4,600				D	\$ 3,564.00				ND	\$	6,500.00	1000	\$	6.50	ND
	6	\$ 4,518				D	\$ 3,300.00	800	) (	6 4.13	3 ND	\$	3,200.00				ND
	7	\$ 4,470				D	\$3,500.00				ND	\$	5,195.00				ND
	8	\$ 3,956				D	\$5,300.00	685	5 9	5 7.74	ND ND	\$	5,250.00				ND
	9	\$ 3,830				D	\$4,500.00				ND	\$	7,500.00				D
	10	\$ 4,030	470	\$	8.57	D	\$4,000.00				ND	\$	7,500.00	1290	\$	5.81	D
	11	\$ 3,450				D	\$ 3,295.00				ND	\$	5,950.00	1107	\$	5.37	ND
	12	\$ 3,605	444	\$	8.12	D	\$ 5,525.00	813	3 9	6.80	) D	\$	8,000.00	1215	\$	6.58	D
	13	\$ 3,500				D	\$4,846.00	682	2 9	5 7.11	I D	\$	5,792.00				ND
	14	\$ 3,215				ND	\$ 3,200.00				D	\$	11,500.00	1146	\$	10.03	D
	15	\$ 3,450				D	\$4,100.00				ND	\$	6,280.00	1007	\$	6.24	ND
	16	\$ 3,271	415	\$	7.88	D	\$ 1,000.00				D	\$	6,800.00				ND
	17	\$ 3,244	354	\$	9.16	ND	\$6,000.00				D	\$	5,792.00				ND
	18					D	\$4,035.00	619	9 9	6.52	2 D	\$	6,913.00	1060	\$	6.52	
	19	\$ 3,169	354	\$	8.95	D	\$3,700.00				ND	\$	4,395.00	900	\$	4.88	ND
	20					ND	\$ 3,883.00	650	) (	5.97	D	\$	8,450.00	1343	\$	6.29	D
	21	\$ 2,999	400	\$	7.50	ND	\$4,800.00				D						
	22	\$ 2,926	358	\$	8.17	ND	\$4,500.00	581	1 9	5 7.75	5 ND						
	23		325	\$	8.89	D	\$6,112.00	827	7 9	5 7.39	D						
	24	\$ 2,825				ND	\$ 3,965.00				ND						
	25					ND	\$4,750.00	836	_								
Average Doorm	nan	\$ 3,827	402	\$	8.48		4,505	738				\$	8,165.30	1,199	\$	6.89	
Average Non-D	oorman	\$ 3,019	371	\$	8.28		3,917	689	9	6.54	Ļ	\$	5,515.40	1,004	\$	5.75	
Fotal Average		\$ 3,568	390	\$	8.41		\$ 4,167	\$ 706	9	6.56	6	\$	6,840.35	1128	\$	6.47	46

#### 464 Amsterdam Residential Street Easy Comps

pdated: 4/18/	2022																	
East 88	th St Area	Studio	)	SF	P	PSF	Doorman?	1 Bedroom	SF	P	PSF	Doorman?	2 E	Bedroom	SF	PPSF	:	Doorman
	1		2,400				ND	\$3,895.00				D	\$	3,450.00				ND
	2	\$	2,195				ND	\$3,000.00				ND	\$	3,295.00				ND
	3	\$	2,300				ND	\$4,625.00				D	\$	3,095.00				ND
	4	\$	3,960	53	9 9	\$ 7.35	ND	\$4,299.00	700	\$	6.14	ND	\$	3,150.00				ND
	5	\$	3,450				ND	\$ 5,035.00				ND	\$	4,150.00				ND
	6	\$	2,645				ND	\$ 3,200.00	840	\$	3.81	ND	\$	6,500.00	1206	\$	5.39	D
	7	\$	2,500				ND	\$4,459.00	635	\$	7.02	D	\$	4,600.00				ND
	8	\$	2,475				ND	\$ 2,495.00				ND	\$	9,000.00	1400	\$	6.43	D
	9	\$	2,195				ND	\$ 2,395.00				ND	\$	6,995.00	1205	\$	5.80	D
	10	\$	2,400				ND	\$ 2,595.00				ND	\$	3,195.00				ND
	11	\$	2,250				ND	\$ 2,795.00				ND	\$	3,450.00				ND
	12	\$	3,495	60	1 3	5.82	DN	\$3,000.00				ND	\$	3,750.00				ND
	13	\$	2,350				ND	\$2,725.00				ND	\$	5,200.00				ND
	14	\$	2,495				ND	\$3,250.00				ND	\$	6,175.00	1038	\$	5.95	D
	15	\$	4,021				D	\$ 2,900.00				ND	\$	4,500.00				ND
	16	\$	3,800	62	9 9	5 6.04	D	\$ 2,500.00				D	\$	4,750.00				ND
	17	\$	4,145	53	9 9	5 7.69	ND	\$3,495.00				ND	\$	5,750.00				D
	18	\$	2,550				ND	\$ 2,895.00				D	\$	4,000.00				ND
	19	\$	2,750				ND	\$4,000.00	702	\$	5.70	D	\$	3,100.00				ND
	20	\$	2,300				ND	\$4,895.00	694	\$	7.05	D	\$	5,500.00				ND
	21	\$	2,095				ND	\$ 2,850.00				ND	\$	3,995.00				ND
	22	\$	3,966	53	1 9	5 7.47	D	\$3,895.00				D	\$	5,700.00	1245	\$	4.58	ND
	23	\$	2,400				ND	\$2,800.00				ND	\$	7,495.00	1124	\$	6.67	D
	24	\$	2,400				ND	\$3,500.00				ND	\$	4,650.00	912	\$	5.10	D
	25	\$	3,500				ND	\$3,049.00				ND	\$	6,400.00	1240	\$	5.16	D
verage Doorm	nan	\$	3,929	580	) 9	\$ 6.76		3,896	677	\$	6.59		\$	6,620.63	1,212	\$	5.89	
verage Non-D		\$	2,655	539	) 9	\$ 7.52		3,140	770	\$	4.98		\$	4,051.76			4.58	
otal Average			2.841	568				\$ 3,382	\$ 714	\$	5.94		S	4,873.80	1171.25		5.63	47

#### 88<sup>th</sup> St Residential Street Easy Comps

Updated: 4/18/2022															
464 Amster	dam	Studio	SF	PPSF	Doorman?	1 Bedroom	SF	PPS	SF	Doorman?	2 Bedroom		SF	PPSF	Doorman?
	1	\$ 2,300			ND	\$2,950.00				ND	\$	8,500.00			D
	2	\$ 3,150			ND	\$6,295.00				ND	\$	8,395.00			D
	3	\$ 2,350			ND	\$3,095.00				ND	\$	7,485.00			D
	4	\$ 3,000			ND	\$2,592.00				ND	\$	4,500.00	823	\$ 5.47	ND
	5	\$ 2,250			ND	\$4,350.00				ND	\$	5,250.00			ND
	6	\$ 2,100			ND	\$3,300.00				ND	\$	6,795.00			D
	7	\$ 2,350			ND	\$3,295.00				ND	\$	4,595.00			ND
	8	\$ 2,300			ND	\$3,150.00				ND	\$	6,000.00			D
	9	\$ 3,150			ND	\$4,100.00				ND	\$	4,600.00			ND
	10	\$ 3,244	354	\$ 9.16	ND	\$3,200.00				ND	\$	4,995.00			ND
	11	\$ 3,200			ND	\$4,300.00				ND	\$	3,000.00			ND
	12					\$3,500.00				ND	\$	9,800.00			D
	13					\$2,900.00				ND	\$	8,450.00			D
	14					\$5,850.00	860		6.80						
	15					\$4,980.00	1000		4.98						
	16					\$6,000.00	716	\$	8.38						
	17					\$4,850.00				D					
	18					\$6,295.00				D					
	19					\$4,444.00				ND					
	20					\$6,095.00				D					
	21					\$3,095.00				ND					
	22									ND					
	23 24									ND					
	24 25									ND					
Average Deerman	20	#DIV//01	#DIV/0!	#DIV/0!		E 010	788	¢		ND	¢	7,917.86	#DIV/0!	#DIV/0!	
Average Doorman	an	#DIV/0! \$ 2,672	#DIV/0! 354	#DIV/0! \$ 9.16		5,818	1,000		7.59 4.98		\$	4,490.00			
Average Non-Doorm Total Average	all	\$ 2,672 \$ 2,672	354	\$ 9.10		3,722 \$ 4,221	\$ 859	ъ \$	4.96 6.72		\$ \$	6,335.77	823	\$ 5447 \$ 5.47	

#### East 73<sup>rd</sup> Residential Street Easy Comps

Updated: 4/18/2022

East 61st -73rd St Are	<u>a</u>  S	tudio	SF	PP	SF	Doorman?	1 Bedroom	SF	F	PPSF		Doorman?	2 E	Bedroom	SF	PPS	F	Doorman?
	1 \$	5 2,400				ND	\$4,067.00	69		-	5.84	ND	\$	8,000.00				D
	2 \$	5 3,400	748	\$	4.55	ND	\$3,700.00	63	0	\$	5.87	ND	\$	2,950.00				ND
	3 \$	5 2,650				ND	\$2,495.00					ND	\$	3,150.00				ND
	4 \$	5 2,695				ND	\$3,200.00					ND	\$	5,625.00				D
	5 \$	5 2,395				ND	\$6,950.00					D	\$	7,300.00				D
	6 \$	5 2,095				ND	\$2,675.00					ND	\$	8,000.00				D
	7 9	5 2,950				D	\$3,950.00	80	0	\$	4.94	ND	\$	9,450.00				D
	8 \$	5 2,950				D	\$6,750.00					D	\$	7,500.00				ND
	9 \$	3,550				D	\$6,200.00					D	\$	4,500.00				ND
1	0 \$	5 2,300				D	\$2,795.00	50	0	\$	5.59	ND	\$	4,300.00				ND
1	1 \$	5 2,800				ND	\$5,492.00					D	\$	3,750.00				ND
1	2 \$	5 2,550				ND	\$3,150.00					ND	\$	9,753.00	1491	\$	6.54	D
1	3 \$	5 2,750				ND	\$3,250.00					ND	\$	8,250.00				D
	4 \$	3,855				D	\$3,300.00					ND	\$	4,350.00	1250	\$	3.48	ND
1	5 \$	3,860				D	\$3,200.00					ND	\$	6,595.00				ND
	6 \$	· · · · · ·				ND	\$2,800.00					ND	\$	5,260.00				D
	7 9		550	\$	6.36	ND	\$4,100.00					D	\$	4,500.00				ND
	8 \$	,				ND	\$3,750.00					D	\$	3,400.00				ND
	9 \$					ND	\$4,900.00					D	\$	3,100.00				ND
	0 \$	· · · · ·				ND	\$3,400.00					ND	\$	3,800.00				ND
2		· · · ·				ND	\$2,650.00					ND	\$	5,750.00	1000	\$	5.75	
	2 \$	· · · ·				ND	\$2,800.00					ND	\$	3,300.00				ND
	3 \$	· · · · · ·				D	\$2,695.00					ND	\$	7,500.00				D
	4 \$		882		7.71	D	\$3,950.00					D	\$	4,200.00				ND
	5 \$		400	-	6.75	ND	\$5,195.00	120	_	-	4.33	D	\$					ND
Average Doorman	5		882		7.71		5,254	1,200		\$	4.33		\$	7,488.80	1,491	\$	6.54	
Average Non-Doorman	9		566	\$	5.89		3,133	657			5.56		\$	4,166.33	1,250	\$	3.48	
Total Average	5	3,000	645	\$	6.34		\$ 3,897	\$ 765		\$	5.31		\$	5,495.32	1247	\$	5.26	

#### 464 Amsterdam Ave Retail Compstak Comparables

Street Address	Tenant Name	Transaction SQFT	Starting Rent/yea	Rent Bump Percer	nt Free Rent	Effective Rent/year	Floors Occupied	Lease Term	Expiration Date
452 Amsterdam Avenue	Vanessas Dumplings	1200						10 years	2029-11-01
2271 Broadway	West Nail	2500	126	3.0% /1y	3.0 months	138.59	Partial Lower Level, Partial Groun	10 years	2029-07-28
207 West 79th Street	My Gym	3262	101			101		10 years	2029-10-31
222 West 80th Street	Cornell University Medical College	£ 11660					Lower Level, Partial Ground	21 years,3 months	s 2041-05-01
207 West 79th Street	My Gym Children's Fitness Cente	3942			4.0 months		Partial Basement, Partial Ground		
2350 Broadway		450					Partial Basement, Partial Ground		
466 Amsterdam Avenue	Bar Veloce	1045	190				Basement, Ground		
207 West 79th Street	Jesszac	3000	110	3.0% /1y	6.0 months	121.90		10 years,6 months	s 2030-04-30
450 Columbus Avenue	Strand Books	2866					Partial Lower Level, Partial Groun	d	
2271 Broadway	Duanton	4443	371.37		4.0 months	372.87	,	10 years	2025-02-28
230 West 79th Street	City Brows	400	282			282	Ground	6 years	2026-01-01
2315 Broadway	Basics Plus	2000	222	1.67% /1y		239.45	Ground	10 years	2029-12-31
2255 Broadway	One Medical	5551				105.17		9 years	2028-11-30
467 Columbus Avenue	Tri Dim Shanghai	2250	126		4.0 months		Lower Level, Ground		
2273 Broadway	Sleepy's	1750	250		5.0 months	274.90		15 years,3 months	s 2030-01-04
2273 Broadway	Nexa Pilates	2500	160				Lower Level, Ground		
206 West 79th Street	Toni Miller	350	85.71			85.71	2	5 years	2025-02-01
2320 Broadway	Broadway 85th	3000	48			48		10 months	2021-10-21
464 Amsterdam Avenue	Experienced Deli	2600							
2320 Broadway	Hines Construction Office	3000							
506 Amsterdam Avenue	Les Mains	500	9.52			9.52	Basement	2 years	2022-05-31
		W/A Total Rent		\$ 134.83	3				
		Weighted Average Post CO		<b>S</b> 48.43	3				
	452 Amsterdam Avenue 2271 Broadway 207 West 79th Street 222 West 80th Street 2350 Broadway 466 Amsterdam Avenue 207 West 79th Street 450 Columbus Avenue 2271 Broadway 230 West 79th Street 2315 Broadway 2255 Broadway 467 Columbus Avenue 2273 Broadway 2273 Broadway 206 West 79th Street 2320 Broadway 464 Amsterdam Avenue 2320 Broadway	452 Amsterdam AvenueVanessas Dumplings2271 BroadwayWest Nail207 West 79th StreetMy Gym222 West 80th StreetCornell University Medical College207 West 79th StreetMy Gym Children's Fitness Cente2350 BroadwayBar Veloce266 Amsterdam AvenueBar Veloce207 West 79th StreetJesszac207 West 79th StreetJesszac207 West 79th StreetJesszac208 West 79th StreetCity Brows2315 BroadwayBasics Plus2255 BroadwayOne Medical273 BroadwaySleepy's273 BroadwayNexa Pilates206 West 79th StreetToni Miller2320 BroadwayBroadway 85th464 Amsterdam AvenueExperienced Deli2320 BroadwayHines Construction Office2320 BroadwayLes Mains	452 Amsterdam AvenueVanessas Dumplings12002271 BroadwayWest Nail2500207 West 79th StreetMy Gym3262222 West 80th StreetCornell University Medical College11660207 West 79th StreetMy Gym Children's Fitness Cente39422350 BroadwayA450450466 Amsterdam AvenueBar Veloce1045207 West 79th StreetJesszac3000450 Columbus AvenueStrand Books28662271 BroadwayDuanton4443230 West 79th StreetCity Brows4002315 BroadwayBasics Plus20002255 BroadwayOne Medical5551467 Columbus AvenueTri Dim Shanghai22502273 BroadwaySleepy's17502273 BroadwayBroadway 85th30002320 BroadwayBroadway 85th3000464 Amsterdam AvenueExperienced Deli26002320 BroadwayHines Construction Office3000506 Amsterdam AvenueLes Mains500	452 Amsterdam AvenueVanessas Dumplings12001402271 BroadwayWest Nail2500126207 West 79th StreetMy Gym3262101222 West 80th StreetCornell University Medical College11660207 West 79th StreetMy Gym Children's Fitness Cente3942842350 Broadway450245466 Amsterdam AvenueBar Veloce1045190207 West 79th StreetJesszac3000110450 Columbus AvenueStrand Books286628662271 BroadwayDuanton4443371.37230 West 79th StreetCity Brows4002822315 BroadwayOne Medical555192.25467 Columbus AvenueTri Dim Shanghai22501262273 BroadwaySleepy's1750250266 West 79th StreetToni Miller35085.71230 West 79th StreetToni Miller35085.71220 BroadwayBroadway 85th300048464 Amsterdam AvenueExperienced Deli26002320 BroadwayHines Construction Office3000506 Amsterdam AvenueLes Mains5009.5266W/A Total Rent5009.52	452 Amsterdam Avenue    Vanessas Dumplings    1200    140      2271 Broadway    West Nail    2500    126 3.0% /1y      207 West 79th Street    My Gym    3262    101      222 West 80th Street    Cornell University Medical College    11660      207 West 79th Street    My Gym Children's Fitness Cente    3942    84      2350 Broadway    450    245    466 Amsterdam Avenue    Bar Veloce    1045    190      207 West 79th Street    Jesszac    3000    110 3.0% /1y    207    207 West 79th Street    Jesszac    3000    110 3.0% /1y      450 Columbus Avenue    Strand Books    2866    2866    222    22315 Broadway    Duanton    4443    371.37      230 West 79th Street    City Brows    400    282    22315 Broadway    Duanton    2245    467 Columbus Avenue    Tri Dim Shanghai    2250    225    467 Columbus Avenue    Tri Dim Shanghai    2250    225    273 Broadway    Nexa Pilates    2500    160    2273 Broadway    Seepy's    1750    250    2273 Broadway    Broadway 85th    3000    48    464 Amsterdam Avenue    Experi	452 Amsterdam Avenue      Vanessas Dumplings      1200      140      400        2271 Broadway      West Nail      2500      126      3.0% /1y      3.0 months        207 West 79th Street      My Gym      3262      101      3.0      3.0        222 West 80th Street      Cornell University Medical College      11660      4.0      months        207 West 79th Street      My Gym Children's Fitness Cente      3942      84      4.0      months        2350 Broadway      450      245      466      Ansterdam Avenue      Bar Veloce      1045      190      6.0      months        207 West 79th Street      Jesszac      3000      110      3.0% /1y      6.0      months        450 Columbus Avenue      Strand Books      2866	452 Amsterdam Avenue      Vanessas Dumplings      1200      140      140        2271 Broadway      West Nail      2500      126 3.0% /1y      3.0 months      138.59        207 West 79th Street      My Gym      3262      101      101      101        222 West 80th Street      Cornell University Medical College      1660	452 Amsterdam Avenue    Vaessas Dumplings    1200    140    140    140      2271 Broadway    West Nail    2500    126 3.0% /1y    3.0 months    138.59    Partial Lower Level, Partial Ground      2271 Broadway    West Nail    2500    126 3.0% /1y    3.0 months    138.59    Partial Basement, Partial Ground      207 West 79th Street    My Gym Children's Fitness Cente    3942    84    4.0 months    Partial Basement, Partial Ground      207 West 79th Street    My Gym Children's Fitness Cente    3942    84    4.0 months    Partial Basement, Partial Ground      207 West 79th Street    Jesszac    3000    110 3.0% /1y    6.0 months    121.90      2271 Broadway    Duanton    4443    371.37    4.0 months    372.87      230 West 79th Street    City Brows    400    282    286    282    Ground      2273 Broadway    Duanton    4443    371.37    4.0 months    372.87    282    Ground      2316 Broadway    Due Medical    5551    92.25    105.17    234 Ground    234 Ground    232    234 Ground    234 Ground    237.8    Ground	452 Amsterdam Avenue    Vanessas Dumplings    1200    140    140    140    140    10 years      2271 Broadway    West Nail    2500    126 3.0% /1y    3.0 months    138.59 Partial Lower Level, Partial Ground    10 years      227 West S0th Street    My Gym    3262    101    10    10 years      227 West S0th Street    Corneil University Medical College    1160    10 years    21 years, 3 months      227 West S0th Street    My Gym Children's Fitness Cente    3942    84    4.0 months    Partial Basement, Partial Ground    21 years, 3 months      2305 Broadway    450    245    Partial Lower Level, Partial Ground    10 years    10 years, 6 months      2271 Broadway    Juanton    4443    371.37    4.0 months    121.90    Partial Lower Level, Partial Ground    10 years      2271 Broadway    Duanton    44443    371.37    4.0 months    372.87    10 years      2305 Broadway    One Medical    5551    92.25    Ground    10 years      2273 Broadway    One Medical    5551    92.25    Lower Level, Ground    15 years, 3 months      2273 Broadway

#### 1582 1<sup>st</sup> Ave Retail Compstak Comparables

Transaction Quarter	Street Address	City	Tenant Name	Transaction SQFT	Starting F	Rent/Year	Rent Bump Percent	Effective Rent/year	Floors Occupied	Lease Term	Expiration Date
			Serendipity Nail & Spa	1700	\$	102.35		102.35	Ground	15 years	2033-07-15
2018 - Q2	1625 2nd Avenue	New York	Van Leeuwen Artisan Ice Cream	800					Ground	10 years	2028-08-01
2018 - Q2	1570 1st Avenue	New York	Body Factory	1800	\$	80.00	3.0% /1y		Ground	10 years	2028-08-01
	1603 York Avenue	New York	Howie's Pet HQ	1440	\$	125.00		125	Ground	10 years	2028-07-21
	1513 1st Avenue	New York	CBC Psychology	1000	\$	150.00		150	2	15 years	2033-07-01
	1615 2nd Avenue	New York	D is for Doggy	1943					Ground	12 years	2030-11-01
		New York		2000		140.00		135.33	Basement, Ground	10 years	2029-04-15
	319 East 79th Street	New York	NY Elite Hair Salon	400	+	81.00		81		5 years	2021-09-01
2019 - Q3			Buka Derm	2105	\$	157.00		157	Ground	10 years	2029-12-01
	1619 York Avenue	New York	Home Town Dumpling	1000	+	125.00		125		12 years	2031-04-01
			Twenty5A	1515		140.00			Basement, Ground	10 years	2029-04-25
2018 - Q3	331 East 81st Street	New York	Blo Blow Dry Bar	700	\$	95.00		90.25	Ground	10 years	2028-09-01
2019 - Q4	1561 2nd Avenue	New York	Anita Gelato	1550	\$	221.00			Partial Basement, Part	ial Ground	
2015 - Q2	1566 2nd Avenue	New York	CJDE TREATS 2ND AVE	650	\$	120.00	5.0% /1y	129.41		5 years,2 months	2020-05-31
2020 - Q1	430 East 86th Street	New York	Acupuncturist	600	\$	76.00		76	Ground	5 years	2025-03-01
2021 - Q1			Craft & Carry	1800							
			Sushi Ren	1500							
2021 - Q4	403 East 79th Street	New York	Hospital for Special Surgery								

#### Columbus Ave Retail Compstak Comparables

Transaction Quarter	Street Address	Lease Type -	Tenant Name 🔄	Transaction SQI -	Transaction Typ -	Starting	Rent/Yea	Rent Bump Perce -	Floors Occupied -	Lease Term 🚽	Expiration Da -
2021 - Q3	248 Columbus Avenue		Madison Reed	1278		\$	197.18	3.0% /1y	Partial Ground	5 years	2027-01-15
2021 - Q2	245 Columbus Avenue	Modified Gross	Faherty Brand	1800	New Lease	\$	207.00			5 months	2022-01-01
2021 - Q2	190-198 Columbus Avenue	÷	Venchi	700		\$	250.00		Partial Basement, Partial Gro	10 years	2031-09-01
2021 - Q2	156 Columbus Avenue		Arc'teryx	1100		\$	330.00		Partial Ground	6 years	2027-10-03
2021 - Q2	216 Columbus Avenue		Lululemon Athletica	3900	New Lease	\$	166.67		Entire Ground	8 years	2029-09-29
2021 - Q1	50 West 72nd Street		Friedman's	3042		\$	79.00		Ground	20 years,0 months	2041-03-01
2020 - Q4	145 West 67th Street		Vin Sur Vingt	700							
2020 - Q4	150 Amsterdam Avenue		Polestar	2900							
2020 - Q2	138 West 72nd Street		Pastrami Queen	1600	New Lease						
2020 - Q1	156 Columbus Avenue		Le Botaniste	1609		\$	171.00	3.0% /1y	Partial Lower Level, Partial G	12 years	2032-07-17
2020 - Q1	245 Columbus Avenue	Modified Gross	BA&SH Distribution	900	New Lease	\$	333.33	5.0% /1y		5 years,9 months	2026-01-30
2019 - Q4	2050 Broadway	Modified Gross	Lenscrafters	1380	Renewal	\$	230.00	3.0% /1y	Partial Ground	5 years	2024-11-30
2019 - Q3	2066 Broadway		Pizza Collective	857	New Lease				Basement, Ground, Mezzar	10 years	2029-07-23
2019 - Q2	2030 Broadway		Alchemy Properties	2052		\$	205.00	3.0% /1y	Partial Ground, Partial 2	2 years	2021-08-01
2019 - Q2	205 Columbus Avenue		Marine Layer		New Lease						
2019 - Q2	228 Columbus Avenue		Kee's Chocolates		New Lease						

#### Portfolio T-12: Income

		1582 FIRST AVENU	306 EAST 89TH ST	311/313 EAST 73R	322 EAST 61ST ST	452 EAST 78TH ST	510 EAST 88TH ST	514 EAST 88TH ST	518 EAST 88TH ST	182-188 COLUMB	464-466 AMSTERD	COLUMBUS AVENU	JE, LLC
	Economic Occupancy	78%	83%	81%	66%	73%	67%	71%	64%	90%	87%	90%	
	Physical Occupancy	83.7%	88.5%	87.3%	71.1%	81.6%	71.5%	73.4%	66.9%	93.9%	89.7%	93.5%	1
tal Income													s -
	Gross Potential Rent	412,213	530,777	776,467	1,122,522	290,861	547,203	1,011,260	568,319	967,943	2,310,042	2,564,656	\$ 11,102,262.1
	Vacancy Accounts	(67,156)	(61,005)	(98,271)	(324,832)	(53,632)	(155,697)	(269,369)	(188,148)	(59,224)	(238,507)	(165,715)	\$ (1,681,556.4
	Lease Concess Lease Concessions	(24,443)	(28,197)	(46,427)	(53,494)	(21,845)	(22,984)	(21,743)	(16,863)	(37,524)	(54,639)	(99,850)	\$ (428,008.4
	Excess Inc	0	0	0	0	0	0	0	0	0	0	0	S -
	Residential Net Rental Inc	320,613	441,574	631,769	744,196	212,482	368,522	720,148	363,308	871,196	2,016,896	2,299,091	\$ 8,989,795.
													S -
	Commercial Net Rental Income	14,031	0	0	0	14,373	0	0	0	719,005	343,891	2,333,829	\$ 3,425,129.2
	Other Net Rental Income	0	0	0	3,331	0	0	2,990	25,373	9,417	144,293	27,132	\$ 212,535.
													\$ -
	Net Rental Income	334,644	441,574	631,769	747,527	226,855	368,522	723,138	388,681	1,599,617	2,505,081	4,660,052	\$ 12,627,460.
													\$ -
	Fee Inc Misc Income	2,548	9,180	3,896	10,045	3,399	1,857	17,432	9,166	11,708	15,791	27,034	\$ 112,055.9
	Amenitie Misc Income	0	0	0	0	0	0	0	0	0	8,674	0	\$ 8,673.
	Other Inv Misc Income	0	0	0	500	0	0	(120)	1,000	900	0	5,156	\$ 7,435.
	Other Mis Misc Income	900	0	0	0	16,193	0	0	0	126,682	23,625	106,498	\$ 273,898.
	Ancillary Misc Income	1,184	1,170	2,162	143	779	932	2,144	3,078	2,413	4,805	174,986	\$ 193,795.
	Corp Hou: Misc Income	0	0	0	0	0	0	0	0	0	0	0	\$ -
	Miscellaneous Income	2,085	1,170	2,162	143	16,972	932	2,144	3,078	129,095	37,104	281,484	\$ 476,367.3
													\$ -
	Other Reim Misc Income	273	525	690	867	0	1,373	1,595	2,002	911	5,845	7,195	\$ 21,276.
	Other Rental Income	4,906	10,875	6,748	11,555	20,371	4,162	21,051	15,246	142,614	58,740	320,868	\$ 617,135.
													\$ -
	Bad Debt E Bad Debt	(6,399)	(19,052)	(8,734)	369	311	(14,999)	38	(11,577)	(3,064)	(99,545)	14,040	\$ (148,613.
													\$ -
Effect	ive Gross Income	333,150	433,397	629,783	759,451	247,536	357,685	744,227	392,350	1,739,168	2,464,275	4,994,960	\$ 13,095,982.
													S -

#### Portfolio T-12: Expenses

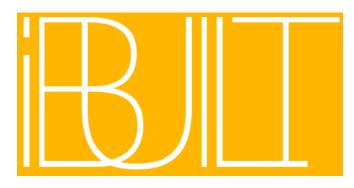
Operating Expenses	I		1							1		s	-
Total Con Salaries&Benefits	(13,204)	(14,231)	(29,861)	(85,155)	(11,888)	(18,617)	(45,239)	(18,607)	(40,983)	(177,184)	(129,814)	\$	(584,782.61)
PR Taxes, Salaries&Benefits	(3,106)	(3,595)	(7,022)	(7,715)	(2,890)	(4,481)	(7,510)	(4,474)	(10,098)	(27,239)	(19,904)		(98,034.08)
Leasing Comr Leasing Expenses	(9,539)	(1,033)	(2,287)	(3,402)	(531)	(1,167)	(1,738)	(1,256)	(30,295)	(35,670)	(56,054)	\$	(142,969.08)
Other Per Salaries&Benefits	(2,698)	(1,579)	(4,318)	(4,465)	(1,625)	(1,579)	(2,843)	(1,579)	(6,107)	(12,718)	(9,960)	\$	(49,471.08)
Capitalize Salaries&Benefits	4,155	4,322	4,687	15,669	5,586	4,827	13,377	4,016	7,730	31,795	39,124	\$	135,288.49
Personnel Bef Incentive Comp - Stnd	(24,391)	(16,116)	(38,801)	(85,068)	(11,348)	(21,016)	(43,952)	(21,900)	(79,753)	(221,017)	(176,607)	\$	(739,968.36)
Incentive CSalaries&Benefits	(424)	(727)	(749)	(1,313)	(424)	(727)	(1,151)	(727)	(2,031)	(4,861)	(3,142)	\$	(16,278.00)
Personnel Expense - Stnd	(24,815)	(16,843)	(39,550)	(86,381)	(11,772)	(21,744)	(45,103)	(22,627)	(81,784)	(225,878)	(179,750)	\$	(756,246.36)
Contract Se Contract Services	(5,229)	(7,155)	(6,216)	(9,312)	(5,473)	(6,021)	(7,344)	(1,579)	(13,180)	(9,701)	(10,947)	\$	(82,158.20)
Turnover E: Turnover Expenses	(7,663)	(9,422)	(14,119)	(26,346)	(6,750)	(12,753)	(18,278)	(12,385)	(11,831)	(25,832)	(26,137)	\$	(171,515.01)
Rep & Ma Repairs&Maintenar	(3,768)	(6,445)	(4,891)	(10,386)	(1,072)	(4,831)	(7,664)	(3,910)	(5,166)	(15,262)	(17,049)	\$	(80,444.20)
Rep & Ma Repairs&Maintenar	(5,149)	(5,550)	(12,402)	(12,235)	(2,825)	(3,755)	(8,572)	(2,699)	(7,570)	(21,212)	(22,470)	\$	(104,439.16)
Rep & Ma Repairs&Maintenar	(5,904)	(11,336)	(13,577)	(27,913)	(5,019)	(11,252)	(24,318)	(4,514)	(17,403)	(42,693)	(45,593)	\$	(209,520.68)
Rep & Ma Repairs&Maintenar	0	0	0	0	0	0	0	0	0	(103)	0	\$	(103.48)
Rep & Ma Repairs&Maintenar	(199)	(691)	(397)	(449)	(140)	(123)	(416)	(259)	(862)	(5,069)	(632)		(9,235.22)
Repairs & Maintenance Exp	(15,020)	(24,021)	(31,266)	(50,982)	(9,056)	(19,961)	(40,970)	(11,382)	(31,000)	(84,340)	(85,744)		(403,742.74)
Mktg Exp Leasing Expenses	(1,274)	(1,317)	(1,919)	(2,177)	(1,016)	(1,317)	(2,005)	(1,317)	(2,005)	(5,560)	(3,509)		(23,415.51)
Mktg Exp Leasing Expenses	(8,927)	(6,695)	(17,051)	(39,808)	(6,876)	(15,263)	(12,495)	(11,380)	(15,335)	(41,593)	(30,742)	\$	(206,164.34)
Mktg Exp Leasing Expenses	0	0	0	0	0	0	0	(760)	0	(1,148)	0	-	(1,908.18)
Mktg Exp Leasing Expenses	(50)	(222)	(1,990)	(1,242)	0	0	(1,097)	(90)	(777)	(15,106)	(2,458)	-	(23,031.71)
Marketing Expense - Stnd	(10,251)	(8,234)	(20,959)	(43,226)	(7,892)	(16,580)	(15,597)	(13,547)	(18,117)	(63,408)	(36,709)		(254,519.74)
Property - Specific Expense - Stnd	(38,162)	(48,832)	(72,560)	(129,866)	(29,172)	(55,315)	(82,189)	(38,892)	(74,128)	(183,281)	(159,537)		(911,935.69)
Office Exp Administrative	(1,254)	(1,615)	(1,566)	(3,940)	(1,131)	(2,304)	(1,271)	(1,341)	(2,020)	(3,784)	(4,747)		(24,972.24)
Organizat Administrative	(306)	(204)	(816)	(1,326)	(714)	(816)	(612)	(102)	0	(4,182)	(510)	\$	(9,588.00)
Travel & E Administrative	0	0	(783)	(292)	(19)	(381)	(765)	0	0	0	0	-	(2,240.56)
Facilities Administrative	0	0	0	0	0	0	0	0	0	0	0	\$	-
Other Adr Administrative	0	0	0	0	0	0	0	0	0	0	0	-	-
Allocatio Administrative	0	0	0	0	0	0	0	0	0	0	0	- T	-
Admin & Office	(1,560)	(1,819)	(3,165)	(5,558)	(1,864)	(3,501)	(2,648)	(1,443)	(2,020)	(7,966)	(5,257)		(36,800.80)
Profession Administrative	(1,115)	(1,191)	(2,016)	(2,370)	(767)	(1,189)	(2,132)	(1,185)	(2,112)	(4,524)	(4,127)		(22,728.78)
Technolog Administrative	(2,071)	(2,427)	(6,612)	(6,208)	(1,991)	(4,347)	(2,517)	(3,345)	(3,978)	(8,114)	(9,247)		(50,857.23)
Eviction & Legal Expenses	(1,108)	(10)	(1,953)	(135)	(8)	(250)	(14)	(245)	(7,896)	(51,323)	(22,773)	-	(85,714.71)
Administrative Expense	(5,854)	(5,447)	(13,745)	(14,271)	(4,630)	(9,287)	(7,311)	(6,218)	(16,006)	(71,927)	(41,404)		(196,101.52)
Controllable Operating Exp - Stnd	(68,831)	(71,122)	(125,855)	(230,517)	(45,575)	(86,346)	(134,603)	(67,737)	(171,919)	(481,086)	(380,691)		1,864,283.57)
Controllable NOI - Stnd	264,319	362,275	503,928	528,934	201,962	271,339	609,624	324,613	1,567,249	1,983,189	4,614,269	\$ 11	1,231,699.24

#### Portfolio T-12: Expenses cont. and NOI

Res Util Pmt - Other	828	112	242	0	10.010							
		112	242	U	10,349	88	223	229	7,075	4,852	26,708	\$ 50,706.57
Utility Reimbursement	5,613	405	242	0	21,143	332	1,748	481	10,689	7,352	32,543	\$ 80,548.52
a610000 - Utilities	(11,372)	(11,297)	(18,098)	(28,169)	(13,676)	(11,440)	(31,773)	(211)	(27,138)	(64,976)	(83,593)	\$ (301,741.76)
a610005 - Utilities	(128)	(195)	(23)	435	(1,204)	(276)	5,542	(8)	(129)	(423)	4,492	\$ 8,082.52
a610090 - Utilities	0	0	0	0	0	0	0	0	0	0	0	\$ -
a610400 - Utilities	0	0	0	0	0	0	0	0	0	0	0	\$ -
Utilities Expense - Gas	(11,501)	(11,493)	(18,121)	(27,734)	(14,880)	(11,716)	(26,231)	(218)	(27,267)	(65,399)	(79,100)	\$ (293,659.24)
a610100 - Utilities	(1,961)	(3,307)	(4,080)	(5,168)	(2,213)	(1,644)	(2,493)	(3,920)	(6,468)	(20,652)	(4,782)	\$ (56,689.53)
a610105 - Utilities	12	(42)	3	(118)	(208)	(19)	7	(66)	245	(47)	841	\$ 607.30
a610190 - Utilities	0	0	0	0	0	0	0	0	0	0	0	\$ -
Utilities Exp - Elec	(1,949)	(3,350)	(4,078)	(5,286)	(2,421)	(1,664)	(2,486)	(3,986)	(6,224)	(20,699)	(3,941)	\$ (56,082.23)
a610200 - Utilities	(3,324)	(2,242)	(4,356)	(5,610)	(6,823)	(1,688)	(180)	(5,858)	(7,741)	(27,347)	(25,113)	\$ (90,280.97)
a610205 - Utilities	(95)	115	50	(119)	260	69	1	471	197	(49)	302	\$ 1,202.43
a650006 - Utilities	0	0	0	0	0	0	0	0	0	0	0	\$ -
a650007 - Utilities	0	0	0	0	0	0	0	0	0	0	0	\$ -
a610210 - Utilities	(5,285)	(3,565)	(6,927)	(8,920)	(10,848)	(2,684)	(286)	(9,323)	(12,308)	(44,116)	(39,930)	\$ (144,190.74)
a610215 - Utilities	(151)	183	80	(189)	414	109	2	750	314	(78)	1,967	\$ 3,399.89
Utilities Exp - Water/Sewer	(8,854)	(5,509)	(11,153)	(14,838)	(16,997)	(4,194)	(463)	(13,960)	(19,537)	(71,590)	(62,774)	\$ (229,869.39)
Utilities Exp - Other	(2,395)	(1,412)	(4,321)	(3,861)	(1,724)	(1,371)	(4,867)	(1,393)	(3,746)	(5,087)	(6,712)	\$ (36,888.93)
Utilities Exp	(24,699)	(21,764)	(53,573)	(67,919)	(41,338)	(19,979)	(34,047)	(19,557)	(65,212)	(179,603)	(166,524)	\$ (694,213.89)
Net Utilities	(19,085)	(21,358)	(53,331)	(67,919)	(20,195)	(19,647)	(32,299)	(19,076)	(54,523)	(172,251)	(133,981)	\$ (613,665.37)
Real Estate & Taxes	(172,512)	(172,423)	(238,916)	(313,098)	(147,636)	(162,384)	(295,812)	(164,817)	(664,356)	(844,254)	(1,632,914)	\$ (4,809,121.82)
Other Taxes & Taxes	(1,780)	(2,043)	(4,034)	(3,793)	(1,539)	(2,205)	(3,827)	(4,935)	(4,773)	(14,971)	(26,354)	\$ (70,254.38)
Net Hazard & Insurance	(7,842)	(9,295)	(15,596)	(19,472)	(7,456)	(17,722)	(17,321)	(7,985)	(22,679)	(56,516)	(45,277)	\$ (227,162.04)
Insurance Pro Insurance	(853)	(995)	(1,913)	(1,971)	(617)	(995)	(1,846)	(948)	(1,691)	(3,439)	(3,155)	\$ (18,420.46)
Taxes & Insurance	(182,986)	(184,756)	(260,459)	(338,334)	(157,248)	(183,306)	(318,806)	(178,685)	(693,499)	(919,180)	(1,707,700)	\$ (5,124,958.70)
0620 - Property Mgmt Expense	(17,349)	(23,164)	(33,558)	(37,601)	(13,468)	(18,617)	(37,236)	(21,010)	(66,867)	(114,106)	(215,557)	\$ (598,533.20)
0625 - Pship Acctg Legal Expenses	0	0	0	0	0	0	0.00	0	0	0	0	\$-
Management, Acctg & Oth Fees	(17,349)	(23,164)	(33,558)	(37,601)	(13,468)	(18,617)	(37,236)	(21,010)	(66,867)	(114,106)	(215,557)	\$ (598,533.20)
Property NOI - Stnd	44,898	132,996	156,580	85,080	11,051	49,769	221,283	105,842	752,361	777,652	2,557,031	\$ 4,894,541.97
Reportable NOI - Stnd	62,247	156,160	190,138	122,681	24,520	68,386	258,519	126,852	819,227	891,758	2,772,588	\$ 5,493,075.17
Management Fee Adjusted (3% of EGI	(9,995)	(13,002)	(18,893)	(22,784)	(7,426)	(10,731)	(22,327)	(11,771)	(52,175)	(73,928)	(149,849)	\$ (392,879.48)
Our PNOI (RNOI mgmt fee adjusted)	52,253	143,158	171,244	99,897	17,094	57,655	236,192	115,081	767,052	817,830	2,622,739	\$ 5,100,195.68

### Local Prefabrication Manufacturers









## Top Floor Multi Analysis

Date Update	▼ Unit Status	Area 🔻	Property	Lease E <b>z</b> piratio 🚽	End of Month	мтм	Unit 🚽	FP 🔻	Square Foot	Beds T	Batha Sta	ont/ ab/ Ir
6/2	Current Lease	UES	1582 FIRST AVENUE, LLC	7/26/2021	7/31/2021		1582-4A	EA10	305	Studio	1 FM	
6/2	Current Lease	UES	1582 FIRST AVENUE, LLC	8/30/2021	8/31/2021		1582-4D	EA10	305	Studio	1 FM	
6/2	NTV	UES	1582 FIRST AVENUE, LLC	6/28/2021	6/30/2021		1582-4B	EA10	305	Studio	1 FM	
6/2	Vacant not Leased	UES	1582 FIRST AVENUE, LLC		1/31/1900		1582-4C	EA10	305	Studio	1 FM	
6/2	Current Lease	UES	306 EAST 89TH STREET, LLC	9/20/2021	9/30/2021		306-4A	EA10	380	Studio	1 FM	
6/2	Current Lease	UES	306 EAST 89TH STREET, LLC	8/30/2021	8/31/2021		306-4B	EA10REDEV	380	Studio	1 FM	
6/2	Current Lease	UES	306 EAST 89TH STREET, LLC	5/30/2022	5/31/2022		306-4C	1K10REDEV	380	1	1 FM	1
6/2	Current Lease	UES	306 EAST 89TH STREET, LLC	9/13/2021	9/30/2021		306-4D	EA10	380	Studio	1 FM	
6/2	Current Lease	UES	311/313 EAST 73RD STREET, LLC	9/27/2021	9/30/2021		311-4A	EA10	320	Studio	1 FM	
6/2	Current Lease	UES	311/313 EAST 73RD STREET, LLC	7/19/2021	7/31/2021		311-4B	EA10	320	Studio	1 FM	
6/2	Current Lease	UES	311/313 EAST 73RD STREET, LLC	7/19/2021	7/31/2021		311-4D	EA10	320	Studio	1 FM	
6/2	Current Lease	UES	311/313 EAST 73RD STREET, LLC	7/26/2021	7/31/2021		313-4A	EA10	320	Studio	1 FM	
6/2	Current Lease	UES	311/313 EAST 73RD STREET, LLC	10/4/2021	10/31/2021		313-4B	EA10REDEV	320	Studio	1 FM	1
6/2	Current Lease	UES	311/313 EAST 73RD STREET, LLC	4/25/2022	4/30/2022		313-4C	EA10	320	Studio	1 FM	
6/2	Current Lease	UES	311/313 EAST 73RD STREET, LLC	5/2/2022	5/31/2022		313-4D	EA10	320	Studio	1 FM	
6/2	NTV	UES	311/313 EAST 73RD STREET, LLC	6/7/2021	6/30/2021		311-4C	EA10	320	Studio	1 FM	
6/2	Current Lease	UES	322 EAST 61ST STREET, LLC	8/30/2021	8/31/2021		324-5RE	1A10REDEV	430	1	1 FM	1
6/2	Current Lease	UES	322 EAST 61ST STREET, LLC	5/2/2022	5/31/2022		324-5RW	1A10	430	1	1 FM	
6/2	Vacant not Leased	UES	322 EAST 61ST STREET, LLC		1/31/1900		324-5FE	2A10	450	2	1 FM	
6/2	Vacant not Leased	UES	322 EAST 61ST STREET, LLC		1/31/1900		324-5FW	2A10REDEV	450	2	1 FM	F
6/2	Current Lease	UES	510 EAST 88TH STREET PROPERTY LLC	9/20/2021	9/30/2021		510-4A	EA10	370	Studio	1 FM	
6/2	Current Lease	UES	510 EAST 88TH STREET PROPERTY LLC	9/5/2022	9/30/2022		510-4B	EA10	370	Studio	1 FM	
6/2	Current Lease	UES	510 EAST 88TH STREET PROPERTY LLC	5/2/2022	5/31/2022		510-4C	1A10	500	1	1 FM	
6/2	Current Lease	UES	510 EAST 88TH STREET PROPERTY LLC	11/14/2022	11/30/2022		510-4D	1A10REDEV	500	1	1 FM	1
6/2	Current Lease	UES	514 EAST 88TH STREET, LLC	12/5/2022	12/31/2022		514-5A	1A10REDEV	500	1	1 FM	- P
6/2	Current Lease	UES	514 EAST 88TH STREET, LLC	5/2/2022	5/31/2022		514-5B	1A10	500	1	1 FM	
6/2	Current Lease	UES	514 EAST 88TH STREET, LLC	8/16/2021	8/31/2021		514-5C	1A10REDEV	500	1	1 FM	1
6/2	Current Lease	UES	514 EAST 88TH STREET, LLC	7/5/2021	7/31/2021		516-5A	1A10	500	1	1 FM	
6/2	Current Lease	UES	514 EAST 88TH STREET, LLC	8/29/2022	8/31/2022		516-5B	1A10REDEV	500	1	1 FM	- F
6/2	NTV	UES	514 EAST 88TH STREET, LLC	8/30/2021	8/31/2021		516-5C	1A10REDEV	500	1	1 FM	
6/2	Current Lease	UES	518 EAST 88TH STREET	8/1/2022	8/31/2022		518-5A	1A10REDEV	350	1	1 FM	
6/2	Current Lease	UES	518 EAST 88TH STREET	5/23/2022	5/31/2022		518-5C	1A10REDEV	350	1	1 FM	ŀ
6/2	Current Lease	UES	518 EAST 88TH STREET	5/2/2022	5/31/2022		518-5D	1A10REDEV	350	1	1 FM	
6/2	NTV	UES	518 EAST 88TH STREET	6/21/2021	6/30/2021		518-5B	2A10REDEV	420	2	1 FM	1

