# CHAMPIONSHIP LEGACY WEEKEND

## 35th Anniversary CU & Georgia Tech Sponsorship Package

August 29-30, 2025 | Boulder, Colorado

## **Executive Summary**

Join us for an unprecedented celebration of college football history as the University of Colorado Buffaloes and Georgia Tech Yellow Jackets commemorate the 35th anniversary of their shared 1990 national championship. This exclusive weekend brings together two powerhouse alumni networks for a charity event benefiting The Buff Club and The Tech Way NIL Collective.

### **Event Highlights:**

- Friday, August 29: Game Day Tailgate & CU vs. GT Football Game at Folsom Field
- Saturday, August 30: Exclusive Gala Dinner & Auction at Byron R. White Club + Rooftop Afterparty
- Expected Attendance: 150-200 high-net-worth alumni and business leaders
- Fundraising Goal: \$500,000+ for student-athlete NIL support

# Why Partner With Us?

# **Exceptional Alumni Demographics**

#### Colorado Buffaloes Network:

- 243,000+ total alumni with median income of \$79,000
- 33% of fans have household income of \$100,000+
- 72% have college degrees or higher
- 83% homeownership rate with 66% owning homes valued above \$200,000
- Strong presence in high-growth tech and business sectors

### **Georgia Tech Yellow Jackets Network:**

- Alumni starting salaries averaging \$85,000-\$90,000
- 89% of student body from affluent backgrounds
- Leading engineering and technology talent pipeline
- CREATE-X program producing \$2B+ in startup value

Strong representation in Fortune 500 leadership

# Powerful Reach & Engagement

- Combined social media reach: 1M+ followers across platforms
- Regional media coverage in Denver and Atlanta markets
- Alumni networks spanning major business hubs nationwide
- Exclusive access to engaged, successful professionals

#### **Proven ROI Metrics**

- Brand exposure tracking through digital analytics
- Media value measurement across all touchpoints
- Direct lead generation opportunities
- Post-event impact reporting with detailed metrics

## **Sponsorship Investment Levels**

### TITLE SPONSOR - \$100,000

"The [Your Company] Championship Legacy Weekend" Limited to One (1) Exclusive Partner

#### **Premium Benefits:**

- Exclusive Naming Rights for entire weekend
- Two Premium Tables (20 seats total) at gala with 1990 championship legends
- Private VIP Experience with Coach Prime and GT leadership
- Game Day VIP Package (10 tickets + 4 field passes)
- Maximum Brand Exposure:
  - Logo on all marketing materials and digital assets
  - Stage naming rights and backdrop branding
  - Full-page inside cover advertisement in commemorative program
  - Featured in 15 dedicated social media posts
  - Press release prominence and media interviews
- Custom Activation Opportunities throughout weekend
- Comprehensive ROI Reporting with detailed analytics

Estimated Brand Value: \$125,000+

### PRESENTING SPONSOR - \$50,000

## "Championship Legacy Partner"

Limited to Two (2) Partners

### **Key Benefits:**

- Premium Table (10 seats) with 1990 championship player hosting
- VIP Access to all weekend events and exclusive receptions
- Game Day Package (8 tickets + premium parking)
- Prominent Brand Placement:
  - Logo on stage backdrop and auction materials
  - Half-page advertisement in commemorative program
  - 10 social media features across CU/GT channels
  - Branded signage at tailgate and gala venues
- Speaking Opportunity during Saturday gala program
- Custom Activation Space at tailgate event

Estimated Brand Value: \$62,500+

# GOLD SPONSOR - \$25,000

"1990 Champions Circle"

Limited to Four (4) Partners

#### **Benefits Include:**

- Reserved Table (8 seats) at championship gala
- Game Day Tickets (4 premium seats)
- Brand Recognition:
  - Logo placement on digital displays and event signage
  - Quarter-page advertisement in commemorative program
  - 5 social media mentions across platforms
  - Recognition during live auction presentation
- Tailgate Activation with branded games/displays

Estimated Brand Value: \$31,250+

### SILVER SPONSOR - \$10,000

### "Ralphie's Society"

Limited to Eight (8) Partners

### **Benefits Include:**

- Table for Six at championship gala
- Game Tickets (2 general admission)
- Program Recognition:
  - Logo in event program and on website
  - 2 social media features
  - Name recognition during event
- Networking Access to alumni reception

Estimated Brand Value: \$12,500+

# **COMMUNITY PARTNER - \$5,000**

"Buff & Jacket Alliance"

Unlimited Availability

#### **Benefits Include:**

- Four Gala Tickets with preferred seating
- Digital Recognition:
  - Company name on event website
  - Listing in commemorative program
  - 1 social media acknowledgment
- Alumni Network Access for future opportunities

Estimated Brand Value: \$6.250+

# **Regional Partnership Opportunities**

#### Denver/Boulder Area Focus

**Target Companies:** Arrow Electronics, DISH Network, Ball Corporation, VF Corporation, DaVita, Newmont, Liberty Media, DCP Midstream, Laws Whiskey House, Oskar Blues Brewery

### **Value Proposition:**

- Direct access to 40,000+ CU alumni in Denver metro
- Partnership with Colorado's flagship university

- Alignment with outdoor lifestyle and innovation culture
- Connection to growing tech and energy sectors

#### **Atlanta Area Focus**

**Target Companies:** Home Depot, UPS, Delta Air Lines, Coca-Cola, Southern Company, NCR Corporation, Mailchimp, ASW Distillery, SweetWater Brewing

### Value Proposition:

- Access to elite Georgia Tech engineering and business talent
- Partnership with leading technology education institution
- Connection to Fortune 500 executive network
- Alignment with innovation and entrepreneurship focus

# **Activation Opportunities**

# Tailgate Experience (Friday, August 29)

- Branded Gaming Zones: Cornhole, football toss, VR experiences
- Product Sampling Stations with branded tents
- Media Row Participation with sports radio interviews
- Alumni Meet & Greet opportunities
- Social Media Integration with real-time content

# **Championship Gala (Saturday, August 30)**

- Cocktail Reception Sponsorship with branded bars
- Auction Item Integration featuring company experiences
- Speaking Opportunities to address influential audience
- Premium Networking with university leadership
- Content Creation for ongoing marketing use

# Digital & Media Activations

- Live Streaming sponsorship opportunities
- Social Media Takeovers on event accounts
- Email Marketing to combined alumni databases
- Website Integration with sponsor content
- Post-Event Content featuring partnership highlights

# Measurement & ROI Tracking

# **Comprehensive Analytics Package**

### Included with All Sponsorship Levels \$25,000+:

### **Brand Exposure Metrics:**

- Logo impression tracking across all touchpoints
- Media value calculation using industry standards
- Social media reach and engagement analytics
- Website traffic attribution and conversion tracking

### **Audience Engagement Metrics:**

- Event attendance and demographic analysis
- Lead generation and contact acquisition
- Survey feedback and brand awareness measurement
- Social media sentiment analysis

### **Business Impact Metrics:**

- Direct sales attribution where applicable
- Partnership inquiry tracking
- Alumni network engagement measurement
- Long-term brand association benefits

#### **Post-Event Deliverables:**

- Comprehensive ROI report with visual analytics
- High-resolution event photography featuring sponsor presence
- Video testimonials and content for future marketing
- Alumni contact database (where permitted)
- Recommendations for ongoing partnership opportunities

# **Event Details & Logistics**

#### Venue Information

### Byron R. White Club, Folsom Field

- Premium Location: Floor-to-ceiling windows with Flatirons mountain views
- Capacity: 150-200 guests in elegant club setting
- Amenities: Full catering kitchen, AV capabilities, rooftop terrace access

• Prestige: CU's most exclusive event venue

# Catering & Experience

### **Platinum Service Level:**

• Reception: Premium passed appetizers and stationed hors d'oeuvres

• Dinner: Plated service with choice of premium entrées

• Beverages: Top-shelf spirits including Laws Whiskey (CU's official bourbon)

• Afterparty: Late-night bites with craft cocktails on rooftop terrace

# **Media Coverage**

### **Confirmed Partners:**

• Denver: 104.3 The Fan, Altitude Sports Radio, 9News

• Atlanta: 680 The Fan, Atlanta Journal-Constitution

Digital: BuffsTV, Georgia Tech social channels, alumni publications

# **Investment Summary & Next Steps**

# **Package Comparison**

Level	Investment	Table Size	Game Tix	Brand Value	ROI Multiple
Title	\$100,000	20 seats	10 + field	\$125,000+	1.25x+
Presenting	\$50,000	10 seats	8 premium	\$62,500+	1.25x+
Gold	\$25,000	8 seats	4 premium	\$31,250+	1.25x+
Silver	\$10,000	6 seats	2 general	\$12,500+	1.25x+
Community	\$5,000	4 seats	-	\$6,250+	1.25x+

# **Secure Your Partnership**

# Limited Availability - First Come, First Served

- 1. Discovery Call: Schedule consultation to discuss custom activation opportunities
- 2. Proposal Review: Receive detailed partnership proposal within 48 hours
- 3. Contract Execution: Secure your sponsorship level with signed agreement
- 4. Activation Planning: Collaborate on custom experiences to maximize ROI

# **Contact Information**

## **Shaun Camp**

**Event Coordinator** 

Email: <a href="mailto:shaun.camp@countryfinancial.com">shaun.camp@countryfinancial.com</a>

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### Partnership Inquiries:

Ready to join this historic celebration? Contact us today to discuss how your organization can be part of Championship Legacy Weekend and connect with two of the most successful alumni networks in college sports.

This sponsorship package represents a unique opportunity to associate your brand with college football excellence, academic achievement, and successful alumni networks. Join us in celebrating 35 years of championship legacy while supporting the next generation of student-athletes through NIL initiatives.

Event Date: August 29-30, 2025 Location: Boulder, Colorado

**Beneficiaries**: The Buff Club (CU) & The Tech Way NIL Collective (GT) **Expected ROI**: 125%+ brand value return on sponsorship investment